

Name of the issue: Eros International Media Limited

1	Type of issue (IPO/ FPO)	IPO
2	Issue size (Rs. in crore)	350
3	Grade of issue alongwith name of the rating agency	
	Name	Credit Analysis and Research Limited
	Grade	4
4	Subscription level (number of times)	Overall 24.52

Source: Post Issue report dated October 13, 2010

Note: The above figures are after technical rejections, cheque returns and spill overs

5 **QIB holding (as a % of total outstanding capital)**

Particulars	%
(i) allotment in the issue ¹	13.1%
(ii) at the end of the 1st Quarter immediately after the listing of the issue ²	10.2%
(iii) at the end of March 31, 2011 ²	11.1%
(iv) at the end of March 31, 2012 ²	10.31%
(v) at the end of March 31, 2013 ²	12.27%

Source: (1) Basis of allotment

(2) Clause 35 Reporting with the BSE represents holding of "Institutions" category.

6 **Financials of the issuer* #**

Parameters	(Rs. in crore)		
	March 31, 2011	March 31, 2012	March 31, 2013
Income from operations	706.97	943.88	1067.95
Net Profit for the period	117.23	147.84	154.53
Paid-up equity share capital	91.41	91.74	91.92
Reserves excluding revaluation reserves	579.07	742.87	894.58

*Source: Clause 41 reporting to Stock Exchanges

on a consolidated basis

7 Trading status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited and the National Stock Exchange of India Limited.

Particulars	Status
<i>(i) at the end of 1st FY (March 31, 2011)#</i>	Frequently traded on NSE and BSE
<i>(ii) at the end of 2nd FY (March 31, 2012)#</i>	Frequently traded on NSE and BSE
<i>(iii) at the end of 3rd FY (March 31, 2013)#</i>	Frequently traded on NSE and BSE

Source: www.bseindia.com and www.nseindia.com

8 Change, if any, in directors of issuer from the disclosures in the offer document*

Particulars	Name of the Director	Appointed / Resigned
<i>(i) During the year ending March 31, 2011</i>	NIL	NIL
<i>(ii) During the year ending March 31, 2012</i>	Ms. Jyoti Deshpande	Resigned
<i>(iii) During the year ending March 31, 2013</i>	Ms. Jyoti Deshpande	Appointed

* Source: Stock exchanges website

9 Status of implementation of project/ commencement of commercial production

Not Applicable

10 Status of utilization of issue proceeds

(i) As disclosed in the offer document (Rs. in crore)

Description	FY11
Acquiring and co-producing Indian films including primarily Hindi language films as well as certain Tamil and other regional language films	280
General corporate purposes	38.54
Total	318.54

(ii) Actual utilization* (Rs. in crore)

Description	FY11	FY12
Acquiring and co-producing Indian films including primarily Hindi language films as well as certain Tamil and other regional language films	176.36	300.74
General corporate purposes	15.72	17.8
Total	192.08	318.54

*Source: Clause 41 reported to Stock exchanges

(iii) Reasons for deviation, if any

Certain film projects have been delayed and payments for such film projects have been made against the progress of film production

Source: Company representation

11 Comments of monitoring agency, if applicable

Not Applicable, as issue size is less than Rs 500 cr

12 Price-related data

Issue price (Rs.):

175

Price parameters	At close of listing day (6-Oct-10)	At close of 30th calendar day from listing day (4-Nov-10)	At close of 90th calendar day from listing day (3-Jan-11)	As at the end of March 31, 2011		
				Closing price	High (during the FY) ⁽³⁾	Low (during the FY) ⁽³⁾
Market Price	190.05	192.1	162.4	138.9	217.7	124.3
Index (of the Designated Stock Exchange): - BSE	20,543.08	20,893.57	20,561.05	19,445.22	21,108.64	17,295.62
Sectoral Index*	Not applicable					

Price parameters	As at the end of March 31, 2012			As at the end of March 31, 2013		
	Closing price ⁽¹⁾	High (during the FY) ⁽³⁾	Low (during the FY) ⁽³⁾	Closing price ⁽²⁾	High (during the FY) ⁽³⁾	Low (during the FY) ⁽³⁾
Market Price	190.65	277	136.35	173.10	235.05	153.05
Index (of the Designated Stock Exchange): - BSE	17,478.15	19811.14	15135.86	18,835.77	20203.66	15748.98
Sectoral Index*	Not Applicable					

*Not comparable to any Sectoral Index

⁽¹⁾ March 31, 2012 being Saturday, the immediately following working day has been considered, i.e., April 2, 2012 for Closing Prices

⁽²⁾ March 31, 2013 being Sunday, the period upto the last trading day i.e. March 28, 2013 has been considered for Closing Prices

⁽³⁾ High and Low based on intra day high and low prices on BSE

13 Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	Name of company	Face Value (in Rs.)	As disclosed in the offer document - FY10*	At the end of FY11 [^]	At the end of FY12 [^]	At the end of FY13 [^]	
EPS (in Rs.)	Issuer (on standalone basis):	10	7.23	8.52	12.00	12.75	
	Peer Group:						
	UTV Software Communications Limited#	10	13.9	33	-	-	
	Industry Avg:			Not Applicable	Not Applicable	Not Applicable	

P/E	Issuer (on standalone basis):	10	24.2	16.3	15.89	13.58
			Peer Group:			
	UTV Software Communications Limited#	10	19.9	17.39 ⁽¹⁾	-	-
	Industry Avg:		101.25	19.3	-	-
RoNW (%)	Issuer (on standalone basis):	10	31.6	12.47	16.39	15.09
			Peer Group:			
	UTV Software Communications Limited#	10	5.7	5.7	-	-
	Industry Avg:		Not Applicable	Not Applicable	Not Applicable	Not Applicable
NAV per share in Rs.)	Issuer (on standalone basis):	10	22.89	68.79	73.21	84.43
			Peer Group:			
	UTV Software Communications Limited#	10	244.7	277.7	-	-
	Industry Avg:		Not Applicable	Not Applicable	Not Applicable	Not Applicable

Trading in the equity shares of UTV Software Communications Limited discontinued w.e.f. Friday, March 9, 2012

* Source: Prospectus dated September 23, 2010

^Source:

For Issuer, Standalone audited financial statements from Annual Report; For FY 12 - Clause 41 reported to Stock exchanges

For peer group and industry average, values taken from Capital Markets, Volume XXVI/09 dated Jun 27 – Jul 10, 2011 (Industry-Entertainment/ Electronic media software) and bse website for year end prices

Note: Key ratios for the Issuer has been calculated as below

(i) EPS - Diluted EPS as reported by the Company in its Annual Report.

(ii) P/E - Closing Price as of March 31 of each year sourced from BSE/ EPS

(iii) RoNW - Net Profit After Tax excluding extraordinary income/ Net Worth excluding revaluation reserve and preference share capital at the end of the year

(iv) NAV per share - Net worth excluding revaluation reserve at the end of the year/ Number of Basic weighted average equity shares outstanding at the end of the year

(1) P/E ratio has been calculated as closing price as of March 31 of each year (which has been sourced from BSE website)/ EPS (sourced from capital market

14 **Any other material information**

Particulars	Date
Eros International signs a multi-film television syndication deal worth Rs. 64 crore with Zee Entertainment's television network	15-Oct-10
The members of the Company by way of Postal Ballot have passed the following Special Resolutions with the requisite majority. 1. To revise the terms of "ESOP 2009" scheme of the Company by revising Fair Market Value from Rs. 200/- per share to Rs. 175/- per share and accordingly to re-price the option price of the unexercised Employee Stock Options (ESOPs) issued under the 'ESOP 2009' scheme. 2. To extend the benefits of the "ESOP 2009" scheme of the Company to such present and future permanent employees including Directors of such subsidiary Companies of the Company, as may be decided by the Board of Directors of the Company.	22-Dec-10
The Company has received Credit Analysis & Research (CARE) ratings as below: For the proposed NCD issuances aggregating to Rs. 200 crore having tenure ranging between one to two years, the Company has received a CARE rating of 'CARE A+' [Single A Plus] signifying that the instrument carries low credit risk and offers adequate safety for timely servicing of debt obligations. For the issue of commercial paper / short term debt up to Rs. 100 crore having maturity not exceeding one year, CARE has assigned a 'PR1+' (PR One Plus) rating which is highest rating for short term debt instrument, denoting that this instrument carries the lowest credit risk and strong capacity for timely payment of the short term debt obligations.	1-Apr-11
Eros International digitizes and catalogues its entire movie library and setting up an in-house digital asset management platform. It is deploying Prime Focus Technologies' CLEAR platform for the same	15-Apr-11

Ricky Ghai appointed as Chief Executive Officer of EROS Digital (digital and new media arm of Eros International Plc)	13-May-11
Eros International has tied up with IP Avenue to provide personalised entertainment through wireless device "Mint Pod" developed by IP Avenue	8-Jun-11
The Company has received Credit Analysis & Research (CARE) ratings as below:	
For the issue of commercial paper / Short Term Debt up to Rs. 200 crore having maturity not exceeding one year, CARE has assigned a 'CARE A1+' [CARE A One Plus] rating which is highest rating for short term debt instrument, denoting that this instrument carries the lowest credit risk and strong degree of safety for timely payment of the short term debt obligations.	12-Oct-11
The Remuneration Committee vide its Circular Resolution dated October 10, 2011, has allotted equity shares arising out of exercise of options granted to the employees as follows: (A) ESOP Scheme 1 Shares Allotted (nos): 1,47,760 Credit Confirmation received from Depositories (CDSL and NSDL) (nos) : 1,26,485 Listing Approval received from BSE & NSE (nos) : 1,26,485 FV per share (Rs.) : 10 (B) ESOP Scheme 2 Shares Allotted (nos): 12,226 Credit Confirmation received from Depositories (CDSL and NSDL) (nos) : 12,226 Listing Approval received from BSE & NSE (nos) : 12,226 FV per share (Rs.) : 10 (C) Total Shares Allotted (nos): 1,59,986 Credit Confirmation received from Depositories (CDSL and NSDL) (nos) : 1,38,711 Listing Approval received from BSE & NSE (nos) : 1,38,711 FV per share (Rs.) : 10	1-Nov-11

Results of postal ballot for shareholder approval for payment of remuneration to Mr Kishore Lulla and revision in terms of employment of Mr Sunil Lulla	29-Dec-11
Company have issued and allotted 1,70,671 Equity Shares of Rs. 10/- each on March 01, 2012, under the Employee Stock Exchange Scheme 2009 of the Company	6-Mar-12
Eros International announces the launch of its online entertainment service "Eros Now	16-Mar-12
The Board of Directors approved incorporation of Wholly owned subsidiary - "Digicine PTE Limited"	30-Mar-12
Eros International advises filling of F-1 by its Parent Company Eros International PLC with Securities & Exchange Commission of United States for proposed Initial Public Offering	31-Mar-12
Company have issued and allotted 40,863 Equity Shares of Rs. 10/- each on April 03, 2012 under Employee Stock Option Scheme, 2009 of the Company	9-Apr-12
Eros International awarded with Inc. India 500 Certificate of Excellence	19-Apr-12
Parent Company of Eros International Media Ltd anticipates Entering Into Definitive Agreement to Acquire Contorl of B4U, the Global Bolloywood TV Network	24-Apr-12
Eros International Media Ltd has informed BSE regarding a Press Release dated June 12, 2012, titled " Eros International announces the Launch of its online music channel; Eros Now Music on YouTube"	12-Jun-12
Eros International Media Ltd has informed BSE regarding a Press Release dated July 06, 2012 titled " Eros International announces satellite television licensing deal with COLORS' Viacom18".	6-Jul-12
Eros International Media Ltd has informed BSE regarding a Press Release dated December 06, 2012 titled "HBO Asia and Eros International to launch 2 Premium Television Channels in India"	6-Dec-12
With reference to the earlier announcement dated December 18, 2012 regarding Offer for Sale of Shares by Promoter, Eros Worldwide FZ LLC ("Promoter") (the "Seller") has now informed BSE that the Floor Price for the Sale Shares shall be Rs. 200 (Rupees Two hundred only) per equity share.	19-Dec-12

Eros International bags TOP GROSSING BANNER & EXCELLENCE IN INTERNATIONAL DISTRIBUTION awards at the Zee ETC Bollywood Business Awards 2012	8-Jan-13
Eros International Media Ltd has informed BSE regarding revision in ratings assigned by CARE and CRISIL.	23-Jan-13
Eros International and Endemol India announce a strategic alliance to co-produce 3 films and television content	12-Feb-13
Eros International & Multi Screen Media Private Limited (Sony Entertainment) come together in a landmark co-production deal	13-Feb-13
HBO Asia and EROS Announces Distribution Deals with Leading DTH Operators Dish TV & Airtel Digital TV	26-Feb-13

Source: www.bseindia.com and www.nseindia.com

For further updates and information, please refer stock exchange websites i.e. www.bseindia.com and www.nseindia.com

The merchant banking business of Enam Securities Private Limited has vested with Axis Capital Limited which has been granted SEBI registration under the SEBI (Merchant Bankers) Regulations, 1992, as amended, in lieu of the earlier registration.

Note: Eros International Media Ltd's shares were listed on the BSE and NSE on October 6, 2010. The above track record has been updated upto March 31, 2013 - since three financial years have elapsed from the date of listing

Name of the issue: Eros International Media Limited

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Grade	4

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13 Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	Name of company	Face Value (in Rs.)	As disclosed in the offer document - FY10*	At the end of FY11^	At the end of FY12^	At the end of FY13^	
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	Industry Avg:		Not Applicable	Not Applicable	Not Applicable	Not Applicable
NAV per share in Rs.)	Issuer (on standalone basis):	10	22.89	68.79	73.21	84.43
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Note: Eros International Media Ltd's shares were listed on the BSE and NSE on October 6, 2010. The above track record has been updated upto March 31, 2013 - since three financial years have elapsed from the date of listing