

Name of the issue: Matrimony.Com Limited

1 **Type of issue (IPO/ FPO)** IPO

2 **Issue size (Rs. in crore)** 497.48

3 **Grade of issue alongwith name of the rating agency**

Name
Grade Not Applicable

4 **Subscription Level (Number of times) ⁽¹⁾** Overall 2.83

Source: Post Issue Monitoring Report

(1) All post unpaid before technical rejections and withdrawals

5 **QIB holding (as a %age of total outstanding capital) as disclosed to stock exchanges**

Particulars	%
(i) On Allotment September 19, 2017 ⁽¹⁾	1.45%
(ii) at the end of the 1st Quarter immediately after the list of the issue (September 30, 2017)	44.50%
(iii) at the end of 1st FY (March 31, 2018)	45.97%
(iv) at the end of 2nd FY (March 31, 2019)	49.70%
(v) at the end of 3rd FY (March 31, 2020)	43.16%

(1) Excluded Pre-Issue holding by QIBs

6 **Financials of the issuer**

(Consolidated Rs. in crore)

Parameters	31-Mar-18	31-Mar-19	31-Mar-20
Net Sales/ Income from operations	335.44	350.08	371.83
Net Profit after Minority Interest	73.86	43.11	29.53
Equity Capital	11.35	11.36	11.38
Reserves excluding revaluation reserves	161.82	195.52	216.85

7 Trading status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE")

Particulars	Status
(i) at the end of 1st FY (March 31, 2018)	Frequently traded on NSE and BSE
(ii) at the end of 2nd FY (March 31, 2019)	Frequently traded on NSE Infrequently traded on BSE
(iii) at the end of 3rd FY (March 31, 2020)	infrequently traded on NSE Infrequently traded on BSE

8 Change, if any, in directors of issuer from the disclosures in the offer document

Particulars	Name of Director	Appointed / Resigned
During year ended March 31, 2018	Nikhil Khatau	Resigned
During year ended March 31, 2019	Mr Murugavel J	Reappointment
	Ms. Deepa Murugavel	Appointment
	Mrs. Akila Krishnakumar	Appointment
During year ended March 31, 2020	Mr. Murugavel J	Reappointment
	Akila Krishnakumar	Reappointment

9 Status of implementation of project/ commencement of commercial production

Particulars	Remarks
(i) as disclosed in the offer document	
(ii) Actual implementation	Not Applicable
(iii) Reasons for delay in implementation, if any	

10 Status of utilization of issue proceeds

Objects of the Issue as per Offer Documents	Schedule of Utilisation (In Rs crores)	
	Amount to be deployed from Net Proceeds	schedule of deployment of Net Proceeds in Fiscal 2017
Advertising and business promotion activities	20	20
Purchase of land for construction of office premises in Chennai	42.57	42.57
Repayment of our overdraft facilities	43.34	43.34
General corporate purposes#	15.64	15.64
Total	121.55	121.55

(ii) Actual utilization ⁽¹⁾

Actual Utilization of IPO Proceeds	Utilized (Rs. Cr.)
Advertising and business promotion activities	20
Purchase of land for construction of office premises in Chennai	42.54
Repayment of our overdraft facilities	43.34
General corporate purposes#	16.33
Total	122.21

Source - as per the monitoring report dated March 31, 2018

(iii) Reasons for deviation, if any

The change in the amount under the head "General Corporate Purposes" is due to the IPO issue expenses of Rs. 6.59 million being lower than the estimated amount

11 Comments of monitoring agency, if applicable

Axis Bank Limited is the monitoring agency appointed for the issue

12 Price-related data

Designated SE	BSE
Issue Price (Rs.)	985
Listing Date	September 21, 2017

Price parameters	At close of listing day September 21, 2017	At close of 30th calendar day from listing day October 29, 2017 ⁽¹⁾	At close of 90th calendar day from listing day December 19, 2017	As at the end of March 31, 2018		
				Closing price during FY	High during FY	Low during FY
Market Price	901.20	862.95	886.32	766.35	1,025.00	751.10
Sensex	32,370.04	33,266.16	32,832.94	33,255.40	33,255.36	36443.98#
Sectoral Index	Not comparable to any of the available sectoral indices					

Price parameters	As at the end of March 31, 2019			As at the end of March 31, 2020		
	Closing price during FY	High during FY	Low during FY	Closing price during FY	High during FY	Low during FY
Market Price	652.45	920.01	365.25	271.6	750.0	251.0
Sensex	38,672.91	38,989.65	32,972.56	29468.49	42,273.87	25,638.90
Sectoral Index	Not comparable to any of the available sectoral indices					

Source: Stock Exchange data. Where the 30th day / 90th day/ March 31 of a particular year falls on a holiday, the immediately following trading day has been considered

13 Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	Name of company	Face Value (Rs.)	As disclosed in the offer document	At the end of 1st FY March 31, 2018	At the end of 2nd FY March 31, 2019	At the end of 3rd FY March 31, 2020
EPS	Issuer: Consolidated	10	23.13	33.61	18.97	12.99
	Issuer: Unconsolidated	10	11.9	22.67	15.8	12.61
	Peer Group:					
	Just Dial	10	17.46	20.97	30.96	42.00
	Info Edge	10	-1.96	42.22	49.53	-19.46
	Industry Avg	Not Applicable	7.75	31.595	40.245	11.27
P/E	Issuer: Consolidated	10	42.59	22.8	31.39	20.91
	Issuer: Unconsolidated	10	82.77	33.8	41.29	21.54
	Peer Group:					
	Just Dial	10	30.21	21.1	19.5	6.98
	Info Edge	10	NA	27.64	37.21	-104.64
	Industry Avg	Not Applicable	Not Applicable	24.37	28.355	-48.83
RoNW%	Issuer: Consolidated	10	140.63%	44.10%	20.80%	12.94%
	Issuer: Unconsolidated	10	1906.03%	28.80%	17.50%	12.71%
	Peer Group:					
	Just Dial	10	13.41%	14.60%	20.70%	21.15%
	Info Edge	10	-2.68%	24.50%	23.30%	-11.19%
	Industry Avg:	Not Applicable	0.05	19.55%	22.00%	4.98%
NAV per share based on balance sheet	Issuer: Consolidated	10	-14.67	73.82	91.02	100.24
	Issuer: Unconsolidated	10	-0.56	76.25	90.35	99.11
	Peer Group:					
	Just Dial	10	130.19	145.33	154.24	198.35
	Info Edge	10	131.37	16.8	20.84	17.92
	Industry Avg:	Not Applicable	130.78	81.07	87.54	108.13

14 Any other material information

Particulars	Date
The decision of the Board of Directors to acquire 26.1% stake in Astro-Vision Futuretech Pvt Ltd, we are pleased to inform that the Company has completed the necessary closing conditions with respect to the acquisition of 26.1% stake in the above Company.	Feb 13, 2020
The Board of Directors at their meeting held on November 26, 2018 have taken note of the resignation of Mr. K Balasubramanian as Chief Financial Officer. He would be relieved of his responsibilities on the closing hours of December 14, 2018.	Nov 26, 2018
Further the Board of Directors have approved the appointment of Mr. Sushanth Pai as Chief Financial officer of the Company with effect from the opening hours of December 15, 2018	
Closure of dormant subsidiaries viz., Community Matrimony Private Ltd, Matchify Services Private Ltd and Tambulya Online Marketplace Private Ltd	Feb 1, 2018
The Company has received payment from Mr Murugavel Janakiraman Promoter & Managing Director of the Company on 18th December 2017, a year before it is due, a sum of Rs.12,81,91,600 (Rupees Twelve Crore Eighty One Lakh Ninety One Thousand Six Hundred Only) towards voluntary contribution of USD 2 million as per the terms of the agreement dated December 21, 2015 inter se between defendants of the litigation in USA as amended from time to time.	Dec 19, 2017

Source- Stock Exchange filings

For further updates and information, please refer stock exchange websites i.e. www.bseindia.com and www.nseindia.com