

Name of the issue: Mahindra Logistics Limited

1 Type of issue (IPO/ FPO) IPO

2 Issue size (Rs. in crore)

Grade

828.88

3 Grade of issue alongwith name of the rating agency

Name

Not Applicable

4 Subscription Level (Number of times) (1)

Overall 5.702

Source: Post Issue Monitoring Report

(1) All multiple bids before technical rejections and withdrawals

5 QIB holding (as a %age of total outstanding capital) as disclosed to stock exchanges

| Particulars | % |
|--|--------|
| (i) On Allotment November 8, 2017 (1) | 13.89% |
| (ii) at the end of the 1st Quarter immediately after | 17.13% |
| of the issue (December 31, 2017) | |
| (iii) at the end of 1st FY (March 31, 2018)* | 19.03% |
| (iv) at the end of 2nd FY (March 31, 2019*) | 22.23% |
| (v) at the end of 3rd FY (March 31, 2020)* | 28.92% |

⁽¹⁾ Excluded Pre-Issue holding by QIBs

6 Financials of the issuer

(Consolidated Rs. in crore)

| | | | , |
|---|-----------|-----------|---------------|
| Parameters | 31-Mar-18 | 31-Mar-19 | 31-Mar-20 |
| Net Sales/ Income from operations | 3416.12 | 3665.51 | Not Available |
| Net Profit after Minority Interest | 65.27 | 84.44 | Not Available |
| Equity Capital | 71.47 | 71.45 | Not Available |
| Reserves excluding revaluation reserves | 348.46 | 426.77 | Not Available |

Note: Financials for the year ended March 31, 2020 shall be updated in due course

^{*} Represents Institutional holdings as per Clause 31 of LODR



7 Trading status in the scrip of the issuer

Company's Equity Shares are listed on both the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE")

| Particulars | Status |
|---|----------------------------------|
| (i) at the end of 1st FY (March 31, 2018) | Frequently traded on BSE and NSE |
| (ii) at the end of 2nd FY (March 31, 2019) | Frequently traded on BSE and NSE |
| (iii) at the end of 3rd FY (March 31, 2020) | Frequently traded on BSE and NSE |

8 Change, if any, in directors of issuer from the disclosures in the offer document

| Particulars | Name of Director | Appointed / Resigned |
|----------------------------------|----------------------------|-------------------------|
| During year ended March 31, 2018 | Avani Davda | Appointment |
| | Ajay Mehta | Reappointment |
| During year ended March 31, 2019 | Parag Shah | Reappointment |
| | Zhooben Bhiwandiwala | Reappointment |
| | Mr. S. Durgashankar | Reappointment |
| | Mr. Parag Shah | Reappointment |
| | Mr. Ajay Mehta | Reappointment |
| | Ms. Avani Davda | Appointment |
| | Mr. Sunish Sharma | Resignation |
| | Mr. Rampraveen Swaminathan | Appointment |
| | Mr. Zhooben Bhiwandiwala | Resignation |
| During year ended March 31, 2020 | Mr. V. S. Parthasarathy | Appointment |

9 Status of implementation of project/ commencement of commercial production

| | Particulars | Remarks |
|----|---|----------------|
| | (i) as disclosed in the offer document | |
| | (ii) Actual implementation | Not Applicable |
| | (iii) Reasons for delay in implementation, if any | |
| 10 | Status of utilization of issue proceeds | |
| | (i) as disclosed in the offer document | Not Applicable |
| | (ii) Actual utilization | Not Applicable |
| | (iii) Reasons for deviation, if any | Not Applicable |



11 Comments of monitoring agency, if applicable

As the issue was a complete OFS there was no requirement of appointing a monitoring agency

12 Price-related data

Designated SE
Issue Price (Rs.)
Listing Date

BSE
429
November 10, 2017

| Price parameters | At close of listing day-November 10, 2017 | At close of 30th calendar day from | At close of 90th calendar day from | As at the er | nd of March 31 | , 2018 |
|------------------|---|------------------------------------|---------------------------------------|-------------------------------|-------------------------------|----------------------|
| | | listing day December 9, 2017 | listing day February 7, 2018 | Closing price during FY | High during FY | Low during FY |
| Market Price | 429.15 | 434.85 | 470.20 | 499.85 | 558.90 | 405.00 |
| Sensex | 33,314.56 | 33,455.79 | 34,082.71 | 33,255.36 | 36,443.98 | 29,241.48 |
| Sectoral Index | | Not comparable to any | of the available sectoral | indices | | |
| Price parameters | As at the end | of March 31, 2019 | | As at the er Closing price | nd of March 31 High during | , 2020 Low during |

| Price parameters | As at the end of March 31, 2019 | | | As at the end of March 31, 2020 | | |
|------------------|---------------------------------|-----------------------|-----------------------------|---------------------------------|-------------|------------|
| | | | | Closing price | High during | Low during |
| | Closing price during FY | High during FY | Low during FY | during FY | FY | FY |
| Market Price | 522.95 | 652.95 | 418.80 | 225.75 | 574.8 | 199.0 |
| Sensex | 38,672.91 | 38,989.65 | 32,972.56 | 29,468.49 | 42,273.87 | 25,638.90 |
| Sectoral Index | N | Not comparable to any | of the available sectoral i | ndices | | |

Source: Stock Exchange data. Where the 30th day / 90th day / March 31 of a particular year falls on a holiday, the immediately following trading day has been considered



13 Basis for Issue Price and Comparison with Peer Group & Industry Average

| Accounting ratio | Name of company | Face Value (Rs.) | As disclosed in the offer document | At the end of 1st FY March 31, 2018 | At the end of 2nd FY March 31, 2019 | At the end of 3rd FY March 31, 2020 | |
|--|----------------------------|------------------|------------------------------------|---|---|--|--|
| | Issuer: Consolidated (1) | 10 | 6.70 | 9.13 | 12.02 | 7.71 | |
| EPS | Issuer: Unconsolidated (1) | 10 | 6.58 | 8.87 | 11.97 | 7.72 | |
| Li G | Peer Group: | Not Applicable | | | | | |
| | Industry Avg | | Not Ap | plicable | | | |
| | Issuer: Consolidated | 10 | 64.03 | 50.79 | 46.5 | 29.28 | |
| P/E | Issuer:Unconsolidated | 10 | 65.2 | 52.28 | 46.69 | 29.24 | |
| P/E | Peer Group: | | Not Applicable | | | | |
| | Industry Avg | | Not Applicable | | | | |
| | Issuer:Consolidated (2) | 10 | 13.11% | 15.60% | 17.19% | 11.90% | |
| RoNW% | Issuer:Unconsolidated (2) | 10 | 12.84% | 14.80% | 16.93% | 10.10% | |
| IXOINW 76 | Peer Group: | Not Applicable | | | | | |
| | Industry Avg: | | Not Applicable | | | | |
| | Issuer:Consolidated (3) | 10 | 51.13 | 0.59 | 70.03 | 76.89 | |
| NAV per share based on balance sheet | Issuer:Unconsolidated (3) | 10 | 51.29 | 0.59 | 70.12 | 76.23 | |
| INAV per strate based off balance street | Peer Group: | | Not Ap | plicable | | | |
| | Industry Avg: | | Not Ap | plicable | | | |

⁽¹⁾ Basic earnings per share (₹) = Profit/(loss) after tax, as restated / weighted average number of equity shares.

⁽²⁾Return on net worth (%) = Profit/(loss) after tax attributed to owners, as restated / net worth at the end of the

⁽³⁾Net asset value per Equity Share = Net worth at the end of the periods / total number of Equity Shares outstanding at the end of the periods



14 Any other material information

| Particulars | Date |
|---|-----------|
| This is in furtherance to our letter dated 30 August 2018, informing about the investment in Transtech Logistics Private Limited ('Transtech') of up to Rs. 7 crores in terms of the approval granted by the Board of Directors of Mahindra Logistics Ltd. ('the Company'). The indicative timeline for completing the total investment by acquisition of shares was 31 August 2020. We hereby inform you that the said timeline has been deferred as of now pending fulfilment of certain conditions precedent as per the investment agreement. The Company presently owns 39.79% in Transtech (100 equity shares and 65988 Compulsory Convertible Preference Shares) and shall continue to pursue the remaining investment as approved by the Board of the Company. We shall provide an update on the said transaction, once there are definitive inputs on the same. | 31-08-20 |
| A meeting of the Board of Directors of the Company is scheduled to be held on Saturday, 2 May 2020, to inter alia, consider and approve proposal for borrowings by way of availing additional working capital facilities, credit facilities, term loans, issue of Commercial paper and consider granting approval for an enabling resolution for debt issue including by way of issue of Non-Convertible Debentures and consider any other modes/methods of borrowings as may be permitted under applicable laws. | 25-Apr-20 |
| Appointment of Mr. Rampraveen Swaminathan as CEO & KMP of the Company with effect from 1 October 2019,in terms of Sections 2(51) & 203 of the Companies Act,2013 | 10-Jul-19 |
| For extension of indicative timeline for completion of purchase of 22,500 (0.952%) equity shares of Lords Freight (India) Private Limited ('Lords'), Subsidiary Company from an existing shareholder of Lords, upto 31-Dec-2019, we hereby inform you that the said purchase of 22,500(0.952%) equity shares of Lords could not be completed on account of certain transactional & health issues at the Transferor's end. Given the situation, it is difficult to ascertain an indicative timeline for completion of the purchase formalities of the balance 0.952% of Lords & consummation of the transaction. The Company continues to pursue the purchase of the said equity shares & shall make necessary disclosures, from time to time, for updating the indicative timeline for completion of the transaction in compliance with Regulation 30 & other applicable provisions of the Listing Regulations. | 26-Dec-19 |

Source- Stock Exchange filings

For further updates and information, please refer stock exchange websites i.e. www.bseindia.com and www.nseindia.com