

Name of the Issue: Keystone Realtors Limited

1 Type of Issue Initial Public Offer

2 Issue Size (Rs. Mn) 6,350.00*

*Source: Prospectus dated November 17. 2022

3 Grade of issue along with name of the rating agency

Name NA Grade NA

4 Subscription Level (Number of times)

2.48*

5 QIB Holding (as a %age of Outstanding Capital) as disclosed to the stock exchanges

| Particulars | %age | |
|--|--------|--|
| (i) On Allotment ** | 11.90% | |
| (ii) at the end of the 1st Quarter immediately after the listing | 8.36% | |
| of the issue (December 31, 2022) | 0.30% | |
| (iii) at the end of 1st FY (March 31, 2023) | 8.30% | |
| (iv) at the end of 2nd FY (March 31, 2024) | 11.05% | |
| (v) at the end of 3rd FY (March 31, 2025) * | 19.43% | |

^{**}Basis of Allotment (excluding pre-issue QIB holding)

6 Financials of the issuer

(Rs. Millions) 2nd FY (March 3rd FY (March **Parameters** 1st FY (March 31,2023) 31,2024) 31,2025)* Not Available Income from operations 6,856.60 22,222.50 Net Profit/(Loss) for the period Not Available 795.00 1,110.00 Paid-up equity share capital 1,138.80 1,138.90 Not Available Reserves excluding revaluation reserves 15,555.30 16,838.70 Not Available

^{*} excluding Anchor Investor Portion and after removing multiple and duplicate bids Source: Minutes for basis of allotment dated November 21, 2022

^{*} QIB holding post listing is the Institutions holding as informede to SE

^{*} Financials not available as reporting for the relevant years has not been completed.



7 Trading Status

The equity shares of Keystone Realtors Limited are listed on both the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE") (and together with BSE the "Stock Exchanges")

The equity shares have not been suspended or delisted.

| Particulars | Status |
|---|---|
| (i) at the end of 1st FY (March 31, 2023) | Frequently Traded |
| (ii) at the end of 2nd FY (March 31, 2024) * | Infrequently in BSE and Frequently in NSE |
| (iii) at the end of 3rd FY (March 31, 2025) * | Not Available |

^{*} Trading status not disclosed as the relevant fiscal years have not been completed.

8 Change in Directors of Issuer from the disclosures in the offer document

| Particulars | Name of Director | Appointed / Resigned |
|---|------------------|-------------------------|
| (i) at the end of 1st FY (March 31, 2023) | NIL | NIL |
| (ii) at the end of 2nd FY (March 31, 2024) | Not Available | Not Available |
| (iii) at the end of 3rd FY (March 31, 2025) | Not Available | Not Available |

^{*} Changes in Directors of Issuer not updated as the relevant financial years have not been completed

9 Status of implementation of project/ commencement of commercial production

| (i) as disclosed in the offer document | Not applicable |
|---|----------------|
| (ii) Actual implementation | Not applicable |
| (iii) Reasons for delay in implementation, if any | Not applicable |



10 Status of utilization of issue proceeds

(i) As disclosed in the offer document

(Rs. Million)

| ·· | | Estimated Depoyment | | |
|---|---|--|-------------|--|
| Particulars | Amount which will be financed from Net Proceeds | Fiscal 2023 | Fiscal 2024 | |
| Repayment/ prepayment, in full or part, of certain borrowings availed by our Company and/or certain of our Subsidiaries | 3,416.00 | 3,416.00 | | |
| Funding acquisition of future real estate projects and general corporate purposes | 1,828.63 | Over a period of two Fiscals from the date of listing of the Equity Shares | | |
| Total | 5,244.63 | 3,416.00 | | |

(ii) Actual utilization (Rs. Million)

| Particulars | tinanced from Net | Actual Utilisation of Net Proceeds | Pending Utilisation |
|---|-------------------|------------------------------------|---------------------|
| Repayment/ prepayment, in full or part, of certain borrowings availed by our Company and/or certain of our Subsidiaries | 3,416.00 | 3,416.00 | - |
| Funding acquisition of future real estate projects and general corporate purposes | 1,828.63 | 1,828.63 | |
| Total | 5,244.63 | 5,244.63 | |

Source: Stock Exchange Filings (iii) Reasons for deviation, if any

Not applicable

11 Comments of monitoring agency, if applicable

(i) Comments on use of funds
(ii) Comments on deviations, if any, in the use of proceeds of the Issue from the objects stated in the Offer document

Not applicable

(iii) Any other reservations expressed by the monitoring agency about the end use of funds

Not applicable



12 Pricing Data

Designated Stock Exchange Issue Price (Rs.) Listing Date BSE 541.00 24-Nov-22

| Price parameters | At close of listing day | Close of 30th calendar day | Close of 90th calendar day from | As at the end of the 1st FY after the listing of the issue (31st March,2023) | | |
|------------------|-------------------------------------|----------------------------|---------------------------------|--|---------------------------------------|---------------|
| Thou parameters | 7 to 0000 or nothing day | from listing day | | Closing price | High | Low |
| Market Price | 557.80 | 474.65 | 488.50 | 462.90 | 596.00 | 429.90 |
| Sensex* | 62272.68 | 59845.29 | 60672.72 | 58991.52 | 63583.07 | 57084.91 |
| Price parameters | As at the end of the 2nd FY after t | he listing of the iss | sue (31st March,2024) | As at the end of t issue | he 3rd FY after tl (31st March,202 | _ |
| | Closing price | High | Low | Closing price | High | Low |
| Market Price | 604.55 | 628.75 | 601.00 | Not Available | Not Available | Not Available |
| Sensex* | 73,651.35 | 74,190.31 | 73,120.33 | Not Available | Not Available | Not Available |

^{*} Being index of BSE, the designated stock exchange

⁽¹⁾ The pricing data is not disclosed as the relevant fiscal years have not been completed



13 Basis for Issue Price

| Accounting ratio | | Face Value per share (Rs.) | As disclosed in offer document* | At the end of 1st FY (March 31,2023) | At the end of 1st FY (March 31,2024)** | At the end of 1st FY (March 31,2025)** |
|------------------|-------------------------------|-------------------------------|---------------------------------|--|--|--|
| | Company | | | | | |
| EPS (Basic) | Consolidated | 10 | 13.96 | 7.67 | 9.82 | Not Available |
| | Peer Group: | | | | | |
| | Mactrotech Developers Limited | 10 | | 10.10 | 15.99 | Not Available |
| | Godrej Properties Limited | 5 | | 20.55 | 26.08 | Not Available |
| | Oberoi Realty Limited | 10 | 28.80 | 52.38 | 52.99 | Not Available |
| | Sunteck Realty Limited | 1 | 1.79 | 0.10 | 4.99 | Not Available |
| | Industry Avg | | 17.39 | 20.78 | 25.01 | Not Available |
| | Company | | | | | |
| | Consolidated | 1(| Not Applicable | 60.35 | 61.56 | Not Available |
| | Peer Group: | | | | | |
| P/E | Mactrotech Developers Limited | 10 | 36.06 | 92.14 | 70.90 | Not Available |
| P/E | Godrej Properties Limited | 5 | 99.31 | 50.15 | 88.15 | Not Available |
| | Oberoi Realty Limited | 10 | 32.16 | 16.09 | 27.81 | Not Available |
| | Sunteck Realty Limited | 1 | 220.34 | 2,832.00 | 77.99 | Not Available |
| | Industry Avg | | 96.97 | 747.60 | 66.21 | Not Available |
| | Company | | | | | |
| | Consolidated | 1(| 14.97 | 4.76 | 6.17% | Not Available |
| | Peer Group: | | | | | |
| RoNW (%) | Mactrotech Developers Limited | 10 | 10.30 | 3.87 | 9.09 | Not Available |
| RONVV (%) | Godrej Properties Limited | 5 | 4.06 | 6.70 | 7.48 | Not Available |
| | Oberoi Realty Limited | 10 | 10.05 | 15.60 | 13.92 | Not Available |
| | Sunteck Realty Limited | 1 | 0.90 | 0.05 | 22.70 | Not Available |
| | Industry Avg | | 6.33 | 6.55 | 13.30 | Not Available |
| | Company | | | | | |
| | Consolidated | 1(| 93.24 | 146.60 | 157.85 | Not Available |
| | Peer Group: | | | | | |
| NAV nor oboro | Mactrotech Developers Limited | 10 |) 255.11 | 131.41 | 171.95 | Not Available |
| NAV per share | Godrej Properties Limited | 5 | | 333.22 | 359.39 | Not Available |
| | Oberoi Realty Limited | 10 | 286.47 | 335.81 | 380.76 | Not Available |
| | Sunteck Realty Limited | 1 | 198.77 | 190.32 | 21.33 | Not Available |
| | Industry Avg | | 263.11 | 247.69 | 233.36 | Not Available |

Notes

14 Any other material information

| Particulars | Date | Remarks |
|-------------|------|---------|
| Nil | | |

Source: Stock Exchange websites i.e. www.bseindia.com and www.nseindia.com

^{*} Sourced from Prospectus dated November 17, 2022.

^{**}Not available as the relevant fiscal years have not been completed / information not disclosed