

# LE TRAVENUES TECHNOLOGY LIMITED



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Our Company was incorporated on June 3, 2006 as a private limited company under the Companies Act 1956, with the name "Le Travenues Technology Private Limited", pursuant to a certificate of incorporation granted by the Registrar of Companies, National Capital Territory of Delhi and Haryana situated at New Delhi. Further to the conversion of our Company to a public limited company and as approved by our Shareholders pursuant to a special resolution dated July 29, 2021, the name of our Company was changed to "Le Travenues Technology Limited" and the Registrar of Companies, Delhi and Haryana ("RoC") issued a fresh certificate of incorporation on August 3, 2021. For details of changes in the registered office" on page 268 of the Red Herring Prospectus of our Company dated June 4, 2024 filed with the RoC ("Red Herring Prospectus" or "RHP").

Corporate Identity Number: U63000HR2006PLC071540

Registered and Corporate Office: Second Floor, Veritas Building, Sector - 53, Golf Course Road, Gurugram 122 002, Haryana, India; Tel: (+91 124) 668 2111 Contact Person: Suresh Kumar Bhutani, Group General Counsel, Company Secretary and Compliance Officer; E-mail: investors@ixigo.com; Website: www.ixigo.com

#### OUR COMPANY DOES NOT HAVE AN IDENTIFIABLE PROMOTER

INITIAL PUBLIC OFFERING OF [ullet] EQUITY SHARES OF FACE VALUE OF [ullet] 1 EACH (THE "EQUITY SHARES") OF LE TRAVENUES TECHNOLOGY LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF [ullet] PER EQUITY SHARE (THE "OFFER PRICE") AGGREGATING TO [ullet] MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF [ullet] PER EQUITY SHARES AGGREGATING UP TO [ullet] MILLION (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF UP TO [ullet] MILLION (THE "OFFER FOR SALE"), COMPRISING AS PER THE TABLE PROVIDED BELOW:

DETAILS OF THE OFFER FOR SALE BY THE SELLING SHAREHOLDERS						
Name of Selling Shareholder	Weighted average cost of acquisition per Equity Share <sup>(1)</sup> (in ₹)					
SAIF Partners India IV Limited	Selling Shareholder	Up to 19,437,465 Equity Shares aggregating to ₹ [•] million	7.14			
Peak XV Partners Investments V (formerly known as SCI Investments V)	Selling Shareholder	Up to 13,024,000 Equity Shares aggregating to ₹ [•] million	11.32			
Aloke Bajpai	Selling Shareholder	Up to 11,950,000 Equity Shares aggregating to ₹ [•] million	0.86			
Rajnish Kumar	Selling Shareholder	Up to 11,950,000 Equity Shares aggregating to ₹ [•] million	0.37			
Micromax Informatics Limited	Selling Shareholder	Up to 5,486,893 Equity Shares aggregating to ₹ [•] million	8.55			
Placid Holdings	Selling Shareholder	Up to 3,048,375 Equity Shares aggregating to ₹ [●] million	81.00			
Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund	Selling Shareholder	Up to 1,333,513 Equity Shares aggregating to ₹ [•] million	69.45			
Madison India Capital HC	Selling Shareholder	Up to 447,428 Equity Shares aggregating to ₹ [•] million	81.00			

(1) Calculated on a fully diluted basis, as certified by Sampat & Mehta, Chartered Accountants (firm registration number: 109031W) by way of their certificate dated June 4, 2024. The weighted average cost of acquisition has been calculated as aggregate cost of Equity Shares acquired / aggregate number of Equity Shares acquired.

THE OFFER SHALL CONSTITUTE [•]%OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

We are a technology company assisting travelers through our OTA platforms, comprising our websites and mobile applications, in making smarter travel decisions to plan, book and manage their trips across rail, air, buses and hotels.

The Offer is being made through the Book Building Process pursuant to Regulation 6(2) of the SEBI ICDR Regulations.

QIB Category: Not less than 75% of the Offer | Non-Institutional Category: Not more than 15% of the Offer | Retail Category: Not more than 10% of the Offer.

## PRICE BAND: ₹88 TO ₹93 PER EQUITY SHARE OF FACE VALUE OF ₹1 EACH.

WEIGHTED AVERAGE COST OF ACQUISITION BASED ON LAST 5 SECONDARY TRANSACTIONS BY THE SELLING SHAREHOLDERS AND OTHER SHAREHOLDERS ENTITLED TO NOMINATE DIRECTORS IS ₹84.94 AS ON DATE OF THE RHP DATED JUNE 4, 2024. FOR FURTHER DETAILS, SEE PAGES 161-163 OF THE RHP.

THE FLOOR PRICE IS 88.00 TIMES THE FACE VALUE OF THE EQUITY SHARES AND THE CAP PRICE IS 93.00 TIMES THE FACE VALUE OF THE EQUITY SHARES.

BIDS CAN BE MADE FOR A MINIMUM OF 161 EQUITY SHARES AND IN MULTIPLES OF 161 EQUITY SHARES THEREAFTER.

In accordance with the recommendation of the committee of Independent Directors of our Company, pursuant to their resolution dated June 4, 2024, the above provided Price Band is justified based on quantitative factors/ KPIs disclosed in the "Basis for Offer Price" section on page 156 of the RHP vis-à-vis the weighted average cost of acquisition of primary and secondary transaction(s), as applicable disclosed in the "Basis for Offer Price" section on page 156 of the RHP.

IN MAKING AN INVESTMENT DECISION, POTENTIAL INVESTORS MUST RELY ON THE INFORMATION INCLUDED IN THE RHP AND THE TERMS OF THE OFFER, INCLUDING THE RISKS INVOLVED AND NOT RELY ON ANY OTHER EXTERNAL SOURCES OF INFORMATION ABOUT THE OFFER AVAILABLE IN ANY MANNER.

In relation to Price Band, potential investors should only refer to this price band advertisement for the Offer and should not rely on any media articles/ reports in relation to the valuation of our Company as these are not endorsed, published or confirmed either by our Company or by the BRLMs.

### **RISKS TO INVESTORS**

### Financial Risk:

- We have had net losses, negative earnings per share ("EPS") and return on net worth ("RoNW") in the past. We need to generate and sustain increased revenues while managing our expenses to achieve profitability, and our inability to achieve these goals may have an adverse effect on our business, results of operations, cash flows and financial condition. For Fiscal 2022, our restated loss, EPS (basic and diluted) and RoNW for the year was ₹ (210.94) million, (0.66) and (7.15)%, respectively.
- Negative Cash Flows: We have had negative cash flows in the past and our net cash flow used in operating activities for Fiscal 2022 and 2021 are ₹ (343.49) million and ₹ (151.84) million, respectively.

## • Business Risk:

- Brand Risk: If we fail to maintain and enhance our brands or maintain the quality of customer service, we may face difficulty in maintaining and acquiring users and business partners. Our marketing efforts may also be ineffective. Our advertising and sales promotion expense, as a percentage of revenue from operations for nine months ended December 31, 2023 and December 31, 2022 and Fiscals 2023, 2022 and 2021, were 23.97%, 18.95%, 18.58%, 15.15% and 6.36%, respectively.
- Business Experience Risk: In December 2023, we have launched a hotel booking section on our website and apps. We cannot assure you that our hotels business will be successful or that we will enjoy the same brand recognition as in our other more established businesses.
- Growth Risk: We have experienced growth over nine months ended December 31, 2023 and December 31, 2022 and Fiscals 2023, 2022 and 2021. Our revenue from operations increased by 180.00% between Fiscal 2021 and Fiscal 2022 while they increased by 32.05% between Fiscal 2022 and Fiscal 2023. We cannot assure you that our growth strategy will be successful or that we will be able to continue to expand further, or at the same rate.
- In relation to certain of our products, we are also liable for customer refunds, cancellation and rescheduling charges. Customer refunds/ cancellation costs incurred by us, as a percentage of revenue from operations for nine months ended December 31, 2023 and December 31, 2022, and Fiscals 2023, 2022 and 2021, were 19.42%, 19.64%, 19.48%, 16.20% and 3.95%, respectively.

### · Competition Risk:

- The Indian OTA industry is highly competitive. Our market share of the overall OTA market by GTV was 6.52% and 5.88% in the nine months ended December 31, 2023 and December 31, 2022, respectively, while it was 6.01%, 11.72% and 9.24% in Fiscal 2023, 2022 and 2021, respectively, (Source: F&S Report) on account of our limited operating history as an OTA.
- Some of our travel suppliers may reduce or eliminate the commission, incentive and other compensation they pay to us for the sale of tickets and this could adversely

affect our business, cash flows and results of operations. Our Gross Take Rate for the years/periods:

	Nine Months				
	ended	ended	Fiscal	Fiscal	Fiscal
Particulars	December	December	2023	2022	2021
	31, 2023	31, 2022			
	(Percentages)				
Gross Take Rate – Flights (%)	8.25%	11.05%	11.02%	8.85%	7.50%
Gross Take Rate – Trains (%)	6.57%	6.30%	6.37%	6.78%	5.47%
Gross Take Rate – Bus (%)	10.99%	10.10%	10.32%	8.66%	6.95%

## Supplier Concentration Risk:

- Our arrangement with IRCTC for train ticketing services is on a non-exclusive basis and IRCTC may engage with other distribution partners including our competitors. The train ticketing revenue as percentage of gross ticketing revenue for nine months ended December 31, 2023 and December 31, 2022 and Fiscals 2023, 2022 and 2021 were 45.30%, 46.58%, 46.83%, 47.13% and 21.15%, respectively.
- We are dependent on limited suppliers and distributors for a significant portion of our revenue from operations. The revenues from operations generated from our top two suppliers as a percentage of revenue from operations for nine months ended December 31, 2023 and December 31, 2022 and Fiscals 2023, 2022 and 2021 was 65.62%, 65.32%, 65.91%, 68.70% and 55.20%, respectively.

## Technology risk:

- Unavailability or slowdown of our mobile applications, websites, or other systems and the disruption in our services, or those of our partners could reduce the volume of our business and make our services less attractive to users.
- Inability to adapt our OTA Platform, products and services to the changes in technologies and internet user behavior may adversely affect our competitiveness and future success.
- Our business depends on our relationships with banks and payment gateway service providers and are exposed to risks associated with the online payments. The revenue derived from payments effected through credit cards, debit cards, internet banking, wallets, UPI and other online payment options, as a percentage of revenue from operations for nine months ended December 31, 2023 and December 31, 2022 and Fiscals 2023, 2022 and 2021 was 92.11%, 92.88%, 93.17%, 95.35% and 93.13%, respectively.
- We could be negatively affected by changes in Internet search engine algorithms and dynamics, or search engine disintermediation.
- Our Company will not receive any proceeds from the Offer for Sale.

Market Risk: The Offer Price, market capitalization to revenue from operations ratio, market capitalization to tangible assets ratio and market capitalization to profit after tax ratio based on the Offer Price of our Company may not be indicative of the market price of the Company on listing or thereafter.

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Particulars	Market capitalization to revenue from operations ratio#		Market capitalization to tangible assets ratio*^		Market capitalization to profit after tax ratio#			
	Cap	Floor	Cap	Floor	Cap	Floor		
	Price**	Price	Price**	Price	Price**	Price		
Our Company	7.19	6.81	779.54	739.03	154.00	146.00		
Easy Trip Planners Limited <sup>\$</sup>	16.71	NA	529.95	NA	55.92	NA		
Yatra Online Limited <sup>\$</sup>	5.35	NA	443.64	NA	266.46	NA		

<sup>\*\*</sup> In case of the peers, the ratio has been computed based on the closing market price of their respective equity shares on BSE on June 3, 2024.

#### Other Risks:

- The Price to Earnings ratio based on diluted EPS for Fiscal 2023 at the upper end of the Price band is as high as 163.16 as compared to the Price to Earnings Ratio of Nifty 50 index as on June 3, 2024 is 22.13.
- The average cost of acquisition of Equity Shares held by the Selling Shareholders ranges from ₹0.37 to ₹81.00 per Equity Share, and the Offer Price at upper end of the Price Band is ₹93.00.
- Weighted Average Return on Net Worth for Fiscals 2023, 2022 & 2021 is 4.51%.
- Weighted average cost of acquisition of all Equity Shares transacted by the Selling Shareholders and other Shareholders entitled to nominate Directors, in the eighteen

months immediately preceding the date of the RHP dated June 4, 2024.

<b>7</b> I	<u> </u>	<u> </u>
Weighted Average Cost of Acquisition (in ₹)(1)(2)	Range of acquisition price: Lowest Price -	Cap Price is 'X' times the Weighted Average Cost of
Acquisition (iii \()	Highest Price (in ₹) <sup>(1)(2)</sup>	Acquisition
84 59	70 00 - 95 00	1 10

<sup>(1)</sup> As certified by Sampat & Mehta, Chartered Accountants (firm registration number: 109031W), by way of their certificate dated June 4, 2024.

• Weighted average cost of acquisition, floor price and cap price as on date of the RHP dated June 4, 2024:

Types of transactions	Weighted average cost of acquisition (₹ per share)	Floor price (i.e. ₹ 88)	
Weighted average cost of acquisition based on last 5 transactions of Primary Issuances	1.25	70.40 times	74.40 times
Weighted average cost of acquisition based on last 5 transactions of Secondary Transactions	84.94	1.04 times	1.09 times

<sup>&</sup>lt;sup>(1)</sup>As certified by Sampat & Mehta, Chartered Accountants(firm registration number: 109031W), by way of their certificate dated June 4, 2024.

• The three BRLMs associated with the Offer have handled 61 public issues in the past three Financial Years, out of which 17 issues closed below the Offer price on the listing date.

Name of the BRLMs	Total Issues	Issues closed below IPO Price on listing date
Axis Capital Limited*	16	4
DAM Capital Advisors Limited*	8	3
JM Financial Limited*	18	2
Common issues of above BRLMs	19	8
Total	61	17

<sup>\*</sup>Issues handled where there were no common BRLMs.

#### **BID/OFFER PERIOD**

ANCHOR INVESTOR BIDDING DATE: FRIDAY, JUNE 07, 2024(1)

BID/OFFER OPENS ON: MONDAY, JUNE 10, 2024

BID/OFFER CLOSES ON: WEDNESDAY, JUNE 12, 2024

(1) Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors, in accordance with the SEBI ICDR Regulations.

## THE EQUITY SHARES OF OUR COMPANY WILL GET LISTED ON MAIN BOARD PLATFORM OF NSE AND BSE.

## ASBA\*

Simple, Safe, Smart way of Application!!!



UPI-Now available in ASBA for Retail Individual Investors and Non-Institutional Investor applying in public issues where the application amount is up to ₹500,000, applying through Registered Brokers, Syndicate, CDPs & RTAs. Retail Individual Bidders and Non-Institutional Bidders also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account. Investors are required to ensure that the bank account used for bidding is linked to their PAN. Bidders must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated February 13, 2020 and read with press release dated September 17, 2021 and CBDT circular no. 7 of 2022, dated March 30, 2022, read with press release dated March 28. 2023.

\*Applications supported by blocked amount ("ASBA") is a better way of applying to issues by simply blocking the fund in the bank account. For further details, check section on ASBA. Mandatory in public issues. No cheque will be accepted.

ASBA has to be availed by all the investors except Anchor Investors. UPI may be availed by UPI Bidders. For details on the ASBA and UPI process, please refer to the details given in the Bid Cum Application Form and abridged prospectus and also please refer to the section "Offer Procedure" on page 487 of the RHP. The process is also available on the website of Association of Investment Bankers of India ("AIBI") and Stock Exchanges and in the General Information Document. The Bid Cum Application Form and the Abridged Prospectus can be downloaded from the websites of BSE Limited ("BSE") and National Stock Exchanges of India Limited ("NSE", and together with BSE, the "Stock Exchanges") and can be obtained from the list of banks that is displayed on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmld=43, respectively as updated from time to time. For the list of UPI apps and banks live on IPO, please refer to the link: www.sebi.gov.in. UPI Bidders Bidding using the UPI Mechanism may apply through the SCSBs and mobile applications whose names appear on the website of SEBI, as updated from time to time. HDFC Bank Limited and ICICI Bank Limited have been appointed as the Sponsor Banks for the Issue, in accordance with the requirements of SEBI circular dated November 1, 2018 as amended. For Offer related queries, please contact the Book Running Lead Managers ("BRLMs") on their respective email IDs as mentioned below. For UPI related queries, investors can contact NPCI at the toll free number: 18001201740 and mail Id: ipo.upi@npci.org.in.

### ADDENDUM TO THE RED HERRING PROSPECTUS ("ADDENDUM")

With reference to the Red Herring Prospectus filed by our Company with the RoC, the SEBI and the Stock Exchanges, potential Bidders may note the following:

1. Our Company had received intimations each dated June 6, 2024 from certain of our Selling Shareholders, i.e., SAIF Partners India IV Limited, Peak XV Partners Investments V (formerly known as SCI Investments V), Micromax Informatics Limited and Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund, that they have undertaken a transfer of 10,752,689 Equity Shares, 6,989,248 Equity Shares, 1,075,268 Equity Shares, and 130,000 Equity Shares, respectively, (collectively the "Sale Shares"), representing 2.87%, 1.87%, 0.29% and 0.03% of our Company's pre-Offer paid-up Equity Share Capital, respectively, at a price of ₹ 93 per Equity Share ("Transfers"), as follows:

S. No.	Date of transfer	Name of the transferor	Name of the transferee	Number of Equity Shares	Offer share capital of the Company on a fully diluted basis (%)		Total Consideration (in ₹ million)
1	June 6, 2024	SAIF Partners India IV Limited	Ashoka India Equity Investment Trust PLC	4,838,711	1.28	93	450.00
2	June 6, 2024	SAIF Partners India IV Limited	Tata Multi Asset Opportunities Fund - Scheme of Tata Mutual Fund	1,612,903	0.43	93	150.00
3	June 6, 2024	SAIF Partners India IV Limited	Tata Digital India Fund - Scheme of Tata Mutual Fund	2,688,172	0.71	93	250.00
4	June 6, 2024	SAIF Partners India IV Limited	Bay Capital Holdings Limited	1,612,903	0.43	93	150.00
5	June 6, 2024	Peak XV Partners Investments V (formerly known as SCI Investments V)	Bay Capital Holdings Limited	3,763,441	1.00	93	350.00
6	June 6, 2024	Peak XV Partners Investments V (formerly known as SCI Investments V)	Steadview Capital Mauritius Limited	3,225,807	0.85	93	300.00
7	June 6, 2024	Micromax Informatics Limited	Steadview Capital Mauritius Limited	1,075,268	0.28	93	100.00
8	June 6, 2024	Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund	Steadview Capital Mauritius Limited	130,000	0.03	93	12.09
9	Total			18,947,205	5.01		1762.09

2. Please note that the Sale Shares do not form part of the Equity Shares proposed to be offered for sale by SAIF Partners India IV Limited, Peak XV Partners Investments V (formerly known as SCI Investments V), Micromax Informatics Limited, and Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund in the Offer for Sale. Further, the Sale Shares shall be subject to lock-in, in accordance with Regulation 17 of

the SEBI ICDR Regulations, as applicable.
3. As a result of the Transfers, the shareholding of SAIF Partners, Peak XV, Micromax and MIOTF, in our Company has reduced in the manner below:

S. No.	Name of the Selling Shareholder	Number of Equity Shares held on a fully diluted basis, prior to the Transfers	Percentage of share capital on a fully diluted basis, prior to the Offer (%)	Shares held on a	Percentage of pre-Offer share capital of the Company on a fully diluted basis, after the Transfers (%)
1.	SAIF Partners India IV Limited	88,352,113	23.37	77,599,424	20.52
2.	Peak XV Partners Investments V (formerly known as SCI Investments V)	59,200,000	15.66	52,210,752	13.81
3.	Micromax Informatics Limited	21,947,571	5.81	20,872,303	5.52
4.	Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund	2,667,026	0.71	2,537,026	0.67

4. Accordingly, the disclosures in relation to the pre-Offer Shareholding of SAIF Partners India IV Limited, Peak XV Partners Investments V (formerly known as SCI Investments V), Micromax Informatics Limited and Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund, in the sections "Summary of the Offer Document - Aggregate Pre-Offer shareholding of the Selling Shareholders" on page 19 of the Red Herring Prospectus shall be modified as follows:

### Aggregate Pre-Offer shareholding of the Selling Shareholders

The aggregate shareholding of the Selling Shareholders as on the date of this Red Herring Prospectus and the percentage of pre-Offer share capital is set forth below:

		Pre-C	Offer
S. No.	Name of Selling Shareholder	Number of Equity Shares held on a fully diluted basis	Percentage of share capital on a fully diluted basis <sup>(1)</sup> (%)
1.	SAIF Partners	77,599,424	20.52
2.	Peak XV	52,210,752	13.81
3.	Aloke Bajpai	30,776,000	8.14
4.	Rajnish Kumar	32,174,800	8.51
5.	Micromax Informatics Limited	20,872,303	5.52
6.	Placid Holdings	3,048,375	0.81
7.	Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund	2,537,026	0.67
8.	Madison India Capital HC	447,428	0.12
	Total	219,666,108	58.10

(9)Includes Equity Shares to be allotted pursuant to exercise of all vested employee stock options outstanding under the Employee Stock Option Schemes

Further the disclosure in relation to shareholding of SAIF Partners India IV Limited, Peak XV Partners Investments V (formerly known as SCI Investments V), Micromax Informatics Limited and Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund in the sections "Capital Structure – Details of Shareholding of the major shareholders of our Company" and "Our Principal Shareholders" on pages 126 and 301, respectively, of the RHP shall stand modified, to the extent applicable.

5. Further, as a result of the Transfers, the following disclosure in the section "Summary of the Offer Document – Average cost of acquisition of Equity Shares by the Selling Shareholders", "Summary of the Offer Document - Weighted average cost of acquisition of all Equity Shares transacted by the Selling Shareholders and other Shareholders entitled to nominate Directors, in the eighteen months immediately preceding the date of this Red Herring Prospectus" and "Basis for Offer Price – Weighted Average Cost of Acquisition, Floor Price and Cap Price" on pages 22, 23 and 161, respectively, of the Red Herring Prospectus shall be modified as follows:

### Average cost of acquisition of Equity Shares by the Selling Shareholders

The average cost of acquisition per Equity Share by the Selling Shareholders as on the date of this Red Herring Prospectus is set forth below

Name	Number of Equity Shares acquired <sup>(1)(2)</sup>	Average cost of acquisition per Equity Share (in ₹)(¹)'
SAIF Partners	77,599,424	7.14
Peak XV <sup>(3)</sup>	52,210,752	11.32
Aloke Bajpai	30,776,000	0.86
Rajnish Kumar	32,174,800	0.37
Micromax Informatics Limited <sup>(3)</sup>	20,872,303	8.55
Placid Holdings	3,048,375	81.00
Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund	2,537,026	69.45
Madison India Capital HC	447,428	81.00

(f) As certified by Sampat & Mehta, Chartered Accountants (firm registration number: 109031W), by way of their certificate dated June 6, 2024.

<sup>(2)</sup>The number of Equity Shares includes the bonus shares issued by our Company in the ratio of 399:1 on August 6, 2021 for calculating weighted average cost of acquisition.

<sup>(3)</sup>The number of Equity Shares includes the equity shares allotted subsequent to conversion of Compulsorily Convertible Preference Shares on October 26, 2021 for calculating weighted average cost of acquisition.

lating weighted average cost of acquisition.
\*The weighted average cost of acquisition has been calculated as aggregate cost of Equity Shares acquired / aggregate number of Equity Shares acquired.

Weighted average cost of acquisition of all Equity Shares transacted by the Selling Shareholders and other Shareholders entitled to nominate Directors, in the eighteen months immediately preceding the date of this Red Herring Prospectus^

Particulars	Weighted Average Cost of Acquisition (in ₹) <sup>(1)(2)*</sup>	Range of acquisition price: Lowest Price - Highest Price (in ₹) <sup>(1)(2)</sup>	Cap Price is '[•]' times the Weighted Average Cost of Acquisition
Last 18 months preceding the date of this Red Herring Prospectus	89.74	70.00 – 95.00	[•]

(1) As certified by Sampat & Mehta, Chartered Accountants (firm registration number: 109031W), by way of their certificate dated June 6, 2024.

<sup>(2)</sup>Excluding gift and equity shares allotted pursuant to bonus issue and conversion of preference shares.

^For details of the rights to nominate directors and other rights previously available under the Shareholder's Agreement, see "History and Certain Corporate Matters – Shareholders' agreement and other key agreements" on page 274. Pursuant to the Second Amendment Agreement, all such rights in (i) the Shareholders' Agreement have been terminated with effect from the date of filling of the updated draft red herring prospectus with SEBI; and (ii) Part B of the Articles of Association have been waived and made ineffective with effect from the date of filling of the updated draft red herring prospectus with SEBI. Part B of the Articles of Association has terminated as on the date of this Red Herring Prospectus and accordingly, as on the date of this Red Herring Prospectus, no Shareholder has any right to nominate Directors or has any other rights. For further details, see "History and Certain Corporate Matters – Shareholders' agreements and other key agreements" on page 274.

\*The weighted average cost of acquisition has been calculated as aggregate cost of Equity Shares acquired / aggregate number of Equity Shares acquired.

### V. Weighted average cost of acquisition, Floor Price and Cap Price

1. Price per share of the Company (as adjusted for corporate actions, including split, bonus issuances) based on primary issuances of Equity Shares or convertible securities (excluding Equity Shares issued under Employee Stock Option Schemes and issuance of Equity Shares pursuant to a bonus issue) during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company in a single transaction or multiple transactions combined together over a span of rolling 30 days ("Primary Issuances")

Our Company has not issued any Equity Shares or convertible securities, excluding shares issued under the Employee Stock Option Schemes, during the 18 months preceding the date of this Red Herring Prospectus, where such issuance is equal to or more that 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

shares or convertible securities (excluding gifts) involving any of the Selling Shareholders or other Shareholders of the Company with rights to nominate directors during the 18 months preceding the date of filing of this Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction/s and excluding ESOPs granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days ("Secondary Transactions")

The details of the price per share of the Company (as adjusted for corporate actions, including bonus issuances) based on secondary sale or acquisition of equity shares or convertible securities (excluding gifts) involving any of the Selling Shareholders or other Shareholders of the Company with rights to nominate directors during the 18 months preceding the date of filing of this Red Herring Prospectus, where the acquisition or sale is equal to or more than 5% of the fully diluted paid-up share capital of our Company (calculated based on the pre-Offer capital before such transaction/s and excluding ESOPs granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days is set out below:

2. Price per share of the Company (as adjusted for corporate actions, including bonus issuances) based on secondary sale or acquisition of equity

<sup>\*</sup>Market capitalization has been computed based on the closing market price of equity shares on BSE on June 3, 2024.

<sup>^</sup>Tangible Assets = Sum of property, plant and equipment plus capital work in progress plus investment properties. §Financial information for Easy Trip Planners Limited is on a consolidated basis and sourced from the audited financial statements for Fiscal 2023, as available on the websites of the Stock Exchanges. Yatra Online Limited was listed on September 28, 2023. Financial information for Yatra Online Limited is derived from the restated consolidated financial information for Fiscal 2023 sourced from its prospectus dated September 21, 2023.

<sup>&</sup>lt;sup>(2)</sup>Excluding gift and equity shares allotted pursuant to bonus issue and conversion of preference shares.

Name of Transferor	Date of Transfer of Equity Shares	Number of Equity Shares Transferred	Face value per Equity Share		Nature of consideration	Consideration (in ₹ million)
SAIF Partners India IV Limited	June 06 2024	4,838,711	1	Transfer	Cash	450.00
SAIF Partners India IV Limited	June 06, 2024	1,612,903	1	Transfer	Cash	150.00
SAIF Partners India IV Limited	June 06, 2024	2,688,172	1	Transfer	Cash	250.00
SAIF Partners India IV Limited	June 06, 2024	1,612,903	1	Transfer	Cash	150.00
Peak XV Partners Investments V (formerly known as SCI Investments V)	June 06, 2024	3,763,441	1	Transfer	Cash	350.00
Peak XV Partners Investments V (formerly known as SCI Investments V)	June 06, 2024	3,225,807	1	Transfer	Cash	300.00
Micromax Informatics Limited	June 06, 2024	1,075,268	1	Transfer	Cash	100.00
Catalyst Trusteeship Limited (erstwhile Milestone Trusteeship Services Private Limited) as the trustee of Madison India Opportunities Trust Fund		130,000	1	Transfer	Cash	12.09

3. The Floor Price is [ •] times and the Cap Price is [ •] times the weighted average cost of acquisition at which the Equity Shares were issued by our Company, as disclosed in point 3 above, are disclosed below:

Past transactions	Weighted average cost of acquisition per Equity Share (₹)#	Floor Price (₹)	Cap Price (₹)*
Weighted average cost of acquisition for last 18 months based on primary/new issue of shares (equity/convertible securities), excluding shares issued under the Employee Stock Options Schemes and issuance of bonus shares, during the 18 months preceding the date of filing of this Red Herring Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days	Not applicable		

Past transactions	Weighted average cost of acquisition per Equity Share (₹)#	Floor Price (₹)	Cap Price (₹)*
Weighted average cost of acquisition for last 18 months based on secondary sale/acquisition of shares equity/convertible securities), where the Selling Shareholders or Shareholder(s) having the right to nominate Director(s) on our Board or Selling Shareholder in the Board are a party to the transaction (excluding gifts), during the 18 months preceding the date of filing of this Red Herring Prospectus, where either acquisition or sale is equal to or more than five per cent of the fully diluted paid-up share capital of the Company (calculated based on the pre-Offer capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days^	93.00	[•] times	[•] times
Weighted average cost of acquisition of Primary Issuances <sup>^</sup>	1.25	[•] times	[•] times
Weighted average cost of acquisition of Secondary Transactions	Not applicable		

<sup>\*</sup> To be updated at the Prospectus stage

- 4. Further, as a result of the Transfers, the number of Shareholders disclosed in the section "Capital Structure" on page 93 of the Red Herring Prospectus shall stand modified, to the extent thereof.
- 5. The Red Herring Prospectus stands amended and updated to the extent stated hereinabove and the Red Herring Prospectus as well as all the Offer related material shall be read in conjunction with this Addendum and accordingly, their references in the Red Herring Prospectus shall stand updated pursuant to this Addendum. Please note that this Addendum does not reflect all the changes that have occurred between the date of filing of the Red Herring Prospectus and the date hereof, and accordingly does not include all the changes and/or updates that will be included in the Prospectus. The information in this Addendum supersedes the information provided in the Red Herring Prospectus to the extent inconsistent with the information in the Red Herring Prospectus. Please note that the Red Herring Prospectus shall be suitably updated, including to the extent included in this Addendum, in all relevant sections, as may be applicable, in the Prospectus, as and when it is filed with the RoC, and subsequently with the SEBI and the Stock Exchanges.
- 6. Investors should read this Addendum along with the Red Herring Prospectus, filed with the RoC. SEBI and the Stock Exchanges before making an investment decision with respect to the Offer.
- 7. All capitalised terms used in this Addendum shall, unless the context otherwise requires, have the meaning ascribed to them in the Red Herring Prospectus.

## AXISCAPITAL

#### **Axis Capital Limited**

1st Floor, Axis House, C-2, Wadia International Centre, P.B. Marg, Worli, Mumbai 400 025, Maharashtra, India Tel: (+ 91 22) 4325 2183, E-mail: ixigo.ipo@axiscap.in Website: www.axiscapital.co.in

Investor grievance E-mail: complaints@axiscap.in Contact person: Pratik Pednekar SEBI Registration No.: INM000012029

**BOOK RUNNING LEAD MANAGERS** 

#### **DAM Capital Advisors Limited**

One BKC, Tower C, 15th Floor, Unit No. 1511, Bandra Kurla Complex Bandra (East), Mumbai 400 051, Maharashtra, India Tel: (+ 91 22) 4202 2500, E-mail: ixigo.ipo@damcapital.in Website: www.damcapital.in

Investor grievance E-mail: complaint@damcapital.in

Contact person: Arpi Chheda

SEBI Registration No.: MB/INM000011336

## JM FINANCIAL

#### JM Financial Limited

7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi Mumbai 400 025, Maharashtra, India

Tel: (+91 22) 6630 3030, E-mail: ixigo.ipo@jmfl.com Website: www.jmfl.com

Investor Grievance E-mail: grievance.ibd@imfl.com Contact Person: Prachee Dhuri

SEBI Registration No.: INM000010361

### REGISTRAR TO THE OFFER **LINK** Intime

#### Link Intime India Private Limited

C-101, 1st Floor, 247 Park, LalBahadurSharstri Marg, Vikhroli (West) Mumbai 400 083, Maharashtra, India

Tel: (+91) 81081 14949, E-mail: ixigo.ipo@linkintime.co.in Website: www.linkintime.co.in

Investor grievance E-mail: ixigo.ipo@linkintime.co.in

Contact person: Shanti Gopalkrishnan SEBI Registration No.: INR000004058

#### COMPANY SECRETARY AND COMPLIANCE OFFICER

#### Suresh Kumar Bhutani

Group General Counsel, Company Secretary and Compliance Officer Tel: (+91 124) 668 2111 E-mail: investors@ixigo.com

Investors may contact the Group General Counsel, Company Secretary and Compliance Officer or the Registrar to the Offer in case of any pre-Offer or post-Offer related grievances including non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode, etc. For all Offer related gueries and for redressal of complaints. Investors may also write to the BRLMs.

Availability of the RHP: Investors are advised to refer to the RHP and the section titled "Risk Factors" beginning on page 33 of the RHP, before applying in the Offer. A copy of the RHP is available on the website of the Company at www.ixigo.com, and on the website of SEBI at www.sebi.gov.in and is available on the websites of the BRLMs, i.e. Axis Capital Limited at www.axiscapital.co.in, DAM Capital Advisors Limited at www.damcapital.in and JM Financial Limited at www.imfl.com, respectively and on the websites of BSE and NSE at www.bseindia.com and www.nseindia.com, respectively.

Availability of the Abridged Prospectus: A copy of the abridged prospectus is available on the website of the Company, the BRLMs and the Registrar to the Offer at www. ixigo.com, www.axiscapital.co.in, www.damcapital.in, www.jmfl.com and www.linkintime.co.in, respectively.

Availability of Bid-cum-Application Forms: Bid-cum-Application Forms can be obtained from the Registered Office of the Company "Le Travenues Technology Limited. Tel: (+91 124) 668 2111 the BRLMs: Axis Capital Limited, Tel: (+91 22) 4325 2183, DAM Capital Advisors Limited, Tel: (+91 22) 4202 2500 and JM Financial Limited, Tel: (+91 22) 6630 3030 at the select locations of the Sub-Syndicate Members (as given below), SCSBs, Registered Brokers, RTAs and CDPs participating in the Offer. ASBA Forms will also be available on the websites of BSE and NSE and the Designated Branches of SCSBs, the list of which is available at websites of the Stock Exchanges and SEBI.

Syndicate member: JM Financial Services Limited, Tel: (+91 22) 6136 3400 and Sharekhan Limited, Tel: (+91 22) 6750 2000.

Sub-syndicate members: Axis Securities Limited, ANS Pyt Limited, Anand Share Consultancy, Ashwani Dandia & Co. G Rai & Co. (Consultants) Limited, Jhaveri Securities. Kalpataru Multiplier Limited. Marwadi Shares & Finance, Patel Wealth Advisors Pvt Limited. Tanna Financial Services, Anand Rathi Share & Stock Brokers Limited, Asit C

Mehta Investment Intermediates Limited, Bonanza Portfolio Limited, Dalal & Broacha Stock Broking Pvt Limited, Globe Capital Market Limited, ICICI Securities Limited, Jobanputra Fiscal Services Pvt Limited, Keynote Capitals Limited, KJMC Capital Market Services Limited, Kotak Securities Limited, Lakshmishree Investment & Securities Pvt Limited, LKP Securities Limited, Motilal Oswal Financial Services Limited, Prabhudas Lilladher Pvt Limited, Pravin Ratilal Share & Stock Brokers Limited, RR Equity Brokers Pvt Limited, SBICAP Securities Limited, SMC Global Securities Limited, Yes Securities (India) Limited.

Bankers to the Offer, Public Offer Account Bank and Sponsor Bank: ICICI Bank Limited

Escrow Collection Bank, Refund Bank and Sponsor Bank; HDFC Bank Limited

UPI: UPI Bidders can also bid through UPI Mechanism.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the RHP.

For Le Travenues Technology Limited

On behalf of the Board of Directors

Suresh Kumar Bhutani Group General Counsel, Company Secretary and Compliance Officer

Place: Gurugram Date: June 6, 2024

Le Travenues Technology Limited is proposing, subject to receipt of requisite approvals, market conditions and other considerations, an initial public offer of its Equity Shares and has filed the the Red Herring Prospectus dated June 4, 2024 with the Registrar of Companies. The Red Herring Prospectus is available on the website of the Company, the SEBI, the BRLMs i.e. Axis Capital Limited, DAM Capital Advisors Limited and JM Financial Limited at www.ixigo.com, www.axiscapital.co.in, www.damcapital.in and www.jmfl.com, respectively, as well as on the websites of the stock exchanges at www.nseindia.com and www.bseindia.com. Any potential investors should note that investment in equity shares involves a high degree of risk and for details refer to the Red Herring Prospectus read along with the Addendum to the Red Herring Prospectus dated June 6, 2024, including the section titled "Risk Factors" on page 33 of the RHP.

The Equity Shares offered in the Offer have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("U.S. Securities Act") or any state securities laws in the United States, and unless so registered, may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and in accordance with any applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in 'offshore transactions' in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdictions where such offers and sales are made. There will be no public offering of the Equity Shares in the United States.

<sup>#</sup>As certified by Sampat & Mehta, Chartered Accountants (firm registration number: 109031W) by their certificate dated June 6, 2024.

<sup>^</sup> The weighted average cost of acquisition has been calculated as aggregate cost of Equity Shares acquired / aggregate number of Equity Shares acquired.