

N●RTHERN ARC

NORTHERN ARC CAPITAL LIMITED

	Corporate Identity Number: U65910TN1989PLC017021; Date of incorporation: March 9, 1989									
Registered and Corporate Office Contact Person								one and Email	W	ebsite
					Prakash Chandra Pa			44 6668 7000		thernarc.com
Taramani, Chennai 600 113, Tamil Nadu, India					pany Secretary and Comp	oliance Officer	Email: invest	ors@northernarc.c	com	
	OUR COMPANY DOES NOT HAVE AN IDENTIFIABLE PROMOTER									
					Details of Offer to	Public				
Type of	Fresh Issue size	Offer for Sale size	Total Offer size	Eligibili	ty and Reservation amo QIBs, NIIs & RIBs		Share Reservation among QIBs, N Bidders, RIBs and Eligible		g QIBs, Non-Inst Eligible Employ	itutional ees
Offer							QIBs	Non-	RIBs	Eligible
								Institutional Bidders		Employees
Fresh	Up to $[\bullet]$	Up to 10,532,320	Up to [•]	The Offer is being made	le pursuant to Regulation	6(1) of the SEBI	Not more	Not less than	Not less than	Up to
Issue	Equity Shares of face value	Equity Shares	Equity	ICDR Regulations. F	or further details, see "(ares—Eligibility for the O	<i>Ither Regulatory</i>	than 50.00% of the Net	15% of the Net Offer	35.00% of the Net Offer or the	590,874 Equity
and Offer	₹10 each	of face value	face value	of the RHP For detail	ls in relation to share re	servation among	Offer being	being available	Net Offer less	Shares of
for	aggregating	₹10 each	₹10 each	OIBs NIBs RIBs and	Eligible Employees see	"Offer Structure"	available for	for allocation	allocation to	face value
Sale	up to	aggregating	aggregating	beginning on page 54	Eligible Employees, see 2 of the RHP.	offer structure	allocation to	to Non	QIB Bidders and	
	up to ₹5,000.00	up to ₹[•]	up to ₹	0 0 10			QIB Bidders.	Institutional	Non-Institutional	
	million	million	million					Bidders	Bidders	
The Eq					e purposes of the Offer		•	- · ·	0	0,
	DETAILS	S OF THE S	ELLING	SHAREHOLDERS	, OFFER FOR SAL	E AND WEIG	HTED AVEF	RAGE COST (
	N CON				N 1	6D 1 / 0	1			hted average
	Name of Sellin	ıg Shareholder		Туре	Numb	er of Equity Shar	es being offere	d / amount	cost of	acquisition per
LaamEr	og Financial Ind	alucian India (II) I tol Image	astan Calling Chanabalda	UL 4 2 044 440 E'	C1 C C	1. 710 1		Equit	<u>y Share (in ₹)^</u> 48.83
	Africa-Asia Inv		Diu IIIV	estor Selling Shareholde	Up to 3,844,449 Equity	Shares of face va	lue ₹10 each ag	gregating up to ₹		26.64
	VE Special Oppo				ler Up to 1,263,965 Equity Shares of face value ₹10 each aggregating up to ₹[•] million 26.64 ler Up to 1,408,918 Equity Shares of face value ₹10 each aggregating up to ₹[•] million 197.02					
known	as IIFL Special	Opportunities	Fund)	estor senning shareholde.	Up to 1,408,918 Equity	Shares of face va	iue (10 each ag	gregating up to X	•] million	197.02
Eight F	Roads Investmen	ts Mauritius II	Limited Inv	estor Selling Shareholde	r Up to 1,746,950 Equity	Shares of face va	lue ₹10 each ag	oregating up to ₹	•1 million	121.23
	ly known as F			stor sering sharenoise		Shares of face va		Broguing up to V		121120
Mauri	tius) II Limited)	-								
Dvara	Trust (represe	nted by its co	rporate Inv	estor Selling Shareholde	Up to 1,344,828 Equity	Shares of face va	lue ₹10 each ag	gregating up to ₹[•] million	4.10
trustee	Dvara Holding	gs (formerly kn	own as				-			
	Holdings Privat									
	<u>ship Services P</u> mo Mitsui Banl			anton Colling Chanabalda	UL 4 002 010 E'+ 0	1 66	₹10 1		1	197.02
				estor sering shareholde	r Up to 923,210 Equity S y M/s Kumbhat & Co, C	hares of face valu	te CIU each agg	t to their certific] million ato datod Contomi	
weigi	ueu uveruge co	si oj acquistili			y M/S Kumbhal & Co, C		-	•	ue uuieu septemt	<i>ier 9</i> , 2024.
Price F	Rand (For detail	s of the Price F	PR and and ba	sis for Offer Price, play	se refer to the price band	₹ [] per Equity	Share to F [.]	per Equity Shore	of face value of	F 10 each
adverti	sement and the	section titled '	Basis for C	Offer Price" on page 16	6 of the RHP.)	C [-] per Equity		per Equity Shale		10 caell.
	um Bid Lot Siz			" on page 10	A minimum of [•] Equity Share	s and in multiple	s of [•] Eauity Sł	ares thereafter	
	Minimum Bid Lot Size A minimum of [•] Equity Shares and in multiples of [•] Equity Shares therea Bid/Offer Opens On Monday, September 16, 2024 ⁽¹⁾									
	ffer Closes On					Thursday, Septen	mber 19. 2024 ⁽²)		
		of Allotment w	th the Desi	gnated Stock Exchange	On or about Friday, September 20, 2024					
				s)/unblocking of funds		On or about Monday, September 23, 2024				
	of Equity Share					On or about Mo				
				on the Stock Exchange	S	On or about Tue				
(1) (hur Company in co	nsultation with the	BRLMs. may	egulations. The An	chor Investor Bid/Offe	er Period will be one	Working Dav prior			

(1) Our Company, in consultation with the BRLMs, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period will be one Working Day prior to the Bid/Offer Opening Date i.e., Friday, September 13, 2024.

(2) UPI mandate end time and date shall be at 5.00 p.m. on the Bid/Offer Closing Date.

In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding two Working Days from the Bid/Offer Closing Date for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15 % per annum of the of the Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked; (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate ₹100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date of actual unblock; (iv) any delay in unblocking of non-allotted/ partially allotted Bids, exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The BRLMs shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The BRLM shall, in the SCBI responsible for classing such delay in on. SEBI/HO/CEFJ/DIL2/CIR/P2021/2480/I/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CEFJ/DIL2/CIR/P2021/2480/I/M dated March 16, 2021, as amended pursuant to SEBI scircular no. SEBI/HO/CEFJ/DIL2/CIR/P2021/2480/I/M dated March 16, 2021, as amended pursuant to SEBI scircular, the

Weighted average cost of acquisition for all specified securities transacted over the three years, 18 months and one year preceding the date of the Red Herring Prospectus:

Period	Weighted average cost of acquisition (in ₹) ⁽¹⁾	Cap Price is 'x' times the weighted average cost of acquisition ⁽¹⁾⁽²⁾	Range of acquisition price: lowest price – highest price (in ₹) ⁽¹⁾
Last three years	214.51	[•]	10 - 338.25
Last 18 months	213.70	[•]	10 - 338.25
Last one year	213.70	[•]	10 - 338.25

⁽¹⁾ As certified by M/s Kumbhat & Co, Chartered Accountants, pursuant to the certificate dated September 9, 2024.

⁽²⁾ Information will be included after finalization of the Price Band.

The Equity Shares in the Offer have not been and will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") or any other applicable law of the United States and, unless so registered, may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold outside of the United States to investors in offshore transactions as defined in and in compliance with Regulation S and the applicable laws of the jurisdiction where those offers and sales occur.

RISKS IN RELATION TO THE FIRST OFFER

This being the first public issue of Equity Shares of our Company, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹10 each. The Floor Price, Cap Price and Offer Price determined by our Company, in consultation with the Book Running Lead Managers, on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under "*Basis for Offer Price*" beginning on page 166 of the RHP, should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISK

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Offer unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Offer. For taking an investment decision, investors must rely on their own examination of our Company and the Offer, including the risks involved. The Equity Shares in the Offer have not been recommended or approved by SEBI, nor does the SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "*Risk Factors*" beginning on page 38 of the RHP and on page 10 of this Abridged Prospectus.

PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchanges, Members of the Syndicate, Registrar to the Offer, Registrar and Share Transfer Agents ("RTAs"), Collecting Depository Participants ("CDPs"), Registered Brokers, Bankers to the Offer, Investors' Associations or Self Certified Syndicate Banks ("SCSBs").

If you wish to know about processes and procedures applicable to the Offer, you may request for a copy of the RHP and/or the GID from the BRLMs or download it from the website of SEBI at www.sebi.gov.in at NSE and BSE at www.nseindia.com and www.bseindia.com, respectively, and from the websites of the BRLMs at www.icicisecurities.com, www.axiscapital.co.in and www.online.citibank.co.in/rhtm/citigroupglobalscreen1.htm

	PRICE INFORMATION OF BRLMs								
Sr.	Issue Name	Merchant Banker(s)		losing price, [+/- % change in c					
No.			-30 th calendar days from listing	90th calendar days from listing	180th calendar days from listing				
1	Premier Energies Limited	I-Sec	NA*	NA*					
2	Ola Electric Mobility Limited	I-Sec, Axis, Citigroup	+44.17% [+1.99%]	NA*	NA*				
3	Ceigall India Limited	I-Sec	-4.89% [+3.50%]	NA*	NA*				
4	Akums Drugs and Pharmaceuticals Limited	I-Sec, Axis, Citigroup	+32.10% [+5.03%]	NA*	NA*				
5	Allied Blenders and Distillers Limited	I-Sec	+9.68% [+3.43%]	NA*	NA*				
6	Stanley Lifestyles Limited	I-Sec, Axis	+55.96% [+2.91%]	NA*	NA*				
7	Awfis Space Solutions Limited	I-Sec	+34.36% [+6.77%]	+100.18% [+11.25%]	NA*				
8	Baazar Style Retail Limited	Axis	NA*	NA*	NA*				
9	Interarch Building Products Limited	Axis	NA*	NA*	NA*				
10	Emcure Pharmaceuticals Limited	Axis	+27.94%, [-0.85%]	NA*	NA*				
11	Le Travenues Technology Limited	Axis	+86.34%, [+4.42%]	NA*	NA*				
12	Aadhar Housing Finance Limited	Citigroup	+25.56% [+5.40%]	+33.70% [+9.67%]					
13	Indegene Limited	Citigroup	+24.28% [+5.25%]	+26.60% [+9.11%]	NA				
14	India Shelter Finance Corporation Limited	Citigroup	+17.64% [+1.48%]	+10.50% [+4.28%]	+41.91% [+10.95%]				
15	Tata Technologies Limited	Citigroup	+136.03% [+7.94%]	+115.15% [+10.26%]					
16	Honasa Consumer Limited	Citigroup	+17.58% [+7.89%]	34.77% [+12.61%]	+29.68% [+15.81%]				

Source: www.nseindia.com; www.bseindia.com; * Data not available

Notes: 1. Disclosures subject to recent 7 issues (initial public offerings) in current financial year and two preceding financial years managed by each BRLMs with common issues disclosed once.; 2. Benchmark Index taken as NIFTY 50 or S&P BSE SENSEX, as applicable; 3. Price on NSE or BSE is considered for all of the above calculations as per the Designated Stock Exchange disclosed by the respective issuer at the time of the issue, as applicable; 4. In case 30th/90th/180th day is not a trading day, closing price of the previous trading day has been considered; 5. Since 30 calendar days, 90 calendar days and 180 calendar days, as applicable, from listing date has not elapsed for few of the above issues, data for same is not available.; 6. NA means Not Applicable - period not completed.

For further details, please refer to "Other Regulatory and Statutory Disclosures - Price information of past issues handled by the Book Running Lead Managers" on page 531 of the RHP.

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		BOOK RUNNING LEAD MANAGERS			
ICICI Securities Limited		Axis Capital Limited	Citigroup Global Markets India Private Limited		
Tel: + 91 22 6807 7100		Tel: +91 22 4325 2183	Tel: +91 22 6175 9999		
E-mail: northernarc.ipo@icicisecurities.	com	E-mail: northernarc.ipo@axiscap.in	E-mail: northernarcipo@citi.com		
Investor Grievance E-mail: customerc	are@icicisecurities.com	Investor Grievance E-mail: complaints@axiscap.i	Investor Grievance E-mail: investors.cgmib@citi.com		
Name of Syndicate Members	ICICI Securities Limited:	Axis Capital Limited; and Citigroup Global Market	s India Private Limited		
Name of Registrar to the Offer	KFin Technologies Limi				
Name of Registrar to the Offer		E-mail: nacl.ipo@kfintech.com; Investor grievance	F-mail: einward ris@kfintech.com		
Name of Statutory Auditor	S. R. Batliboi & Associat				
Name of Credit Rating Agency and					
the rating or grading obtained, if any	Not Applicable				
Name of Debenture Trustee	Not Applicable				
		h the SEBI, which offer the facility of ASBA servi	ces, (i) in relation to ASBA, where the Bid Amount will be		
			of SEBI at www.sebi.gov.in/sebiweb/other/OtherAction.do?d		
Mechanism	oRecognisedFpi=yes&intr	nId=34 and updated from time to time and at such	other websites as may be prescribed by SEBI from time to		
			te of SEBI at sebi.gov.in/sebiweb/other/OtherAction.do?doRe		
	cognisedFpi=yes&intmId=40 or such other website as updated from time to time.				
	Applications through UPI	in the Offer can be made only through the SCSBs	mobile applications (apps) whose name appears on the SEBI		
	website. A list of SCSBs and mobile application, which, are live for applying in public issues using UPI mechanism is provided as Annexure				
	A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019. The list is available on the website of SEBI at www.				
	sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43 and updated from time to time and at such other websites as				
	may be prescribed by SE				
			der the ASBA process to a member of the Syndicate, the list of		
Banks Branches			Bs to receive deposits of Bid cum Application Forms from the		
			/sebiweb/other/OtherAction.do?doRecognised=yes&intmId=35)		
		time or any such other website as may be prescrib			
Registered Brokers	The list of the Registered	Brokers eligible to accept ASBA Forms, including	details such as postal address, telephone number and e-mail		
			ia.com and www.nseindia.com, respectively, as updated from		
Details regarding website address(es)/		details, see " <i>Offer Procedure</i> " at page 546 of the R	ocations, including details such as address, telephone number		
			india.com/Static/Markets/PublicIssues/RtaDp.aspx? and www.		
obtain a list of RTAs CDPs and stock	nseindia com/products-ser	vices/initial-public-offerings-asba-procedures, respect	ively as undated from time to time		
			Locations, including details such as name and contact details,		
from investors, as applicable			blicIssues/RtaDp.aspx? and on the website of NSE at www.		
······		itent/equities/ipos/asba procedures.htm, as updated fi			
	1	<i>Offer Procedure</i> " at page 546 of the RHP.	on the to the.		
		10			
	OUR COMPA	NY DOES NOT HAVE AN IDENTIFIABLE PRO	DMOTER		
		UD DUGINEGG OVEDVIEW AND STDATECY			

OUR BUSINESS OVERVIEW AND STRATEGY

Company Overview: Our Company is registered as an NBFC, and our business is regulated by the RBI. We are a diversified financial services platform set up primarily with the mission of catering to the diverse retail credit requirements of the under-served households and businesses in India. Over the last 15 years, our approach has been to create a differentiated and comprehensive play on the retail credit ecosystem in India spread across sectors. Since 2009, when we entered the financial inclusion space, we have facilitated financing of over ₹1.73 trillion that has impacted over 101.82 million lives across India, as of March 31, 2024. According to the CRISIL Report, we are one of the leading players amongst India's diversified NBFCs in terms of Assets under Management ("AUM") as of March 31, 2024, with a business model diversified across offerings, sectors, products, geographies and borrower categories. Further, we have one of the lowest industry-wide credit costs amongst diversified NBFCs in India, as of March 31, 2024 (Source: CRISIL Report).

For further information, see "Our Business" on page 264 of the Red Herring Prospectus.

Service Offering and Industries Served: We cater to the retail credit market through a multi-channel approach that includes: (i) extending financing from our balance sheet ("Lending"), to Originator Partners in the form of loans or investment in their debt to enable on-lending to the retail customer ("Intermediate Retail Lending") and directly to under-served households and businesses ("Direct to Customer Lending") either in collaboration with our Retail Lending Partners or through our branch network to offer rural finance and MSME lending, (ii) enabling credit for our Originator Partners through various financing products ("Placements"), and (iii) managing debt funds and providing portfolio management services ("Fund Management"). Set out below are certain operational and financial parameters in relation to our various channels, as of and for the Fiscals indicated:

			(< million)	
Particulars	As of and for the financial year ended March 31,			
	2024	2023	2022	
Gross Transaction Volume (GTV)				
Disbursements	148,850.81	117,882.44	89,823.61	
Placements volume	117,559.19	130,642.25	73,257.47	
Fund deployment volume	26,826.80	25,326.90	35,883.20	
Total GTV	293,236.80	273,851.59	198,964.29	

For further information, see "Selected Statistical Information – Financial Metrics and Ratios" on page 495 of the Red Herring Prospectus.

We have developed domain expertise in enabling credit across our focused sectors in India, namely, micro, small and medium enterprises ("MSMEs") financing, microfinance ("MFI"), consumer finance, vehicle finance, affordable housing finance and agricultural finance.

For further information, see "Our Business" on page 264 of the Red Herring Prospectus.

Key Performance Indicators

The table below sets forth the details of our KPIs which our Company considers have a bearing for arriving at the basis for Offer Price.

S.	Key performance indicators	Fiscal 2024	As of and for Fiscal 2023	Fiscal 2022	
No.		(₹ million	, unless otherwis	e specified)	
Key I	Business KPIs – Key performance indicator	-			
	GTV	293,236.80	273,851.59	198,964.29	
	GTV growth (%)	7.08	37.64	52.42	
	AUM	117,100.19	90,086.93	71,083.17	
ŀ	AUM growth (%)	29.99	26.73	36.15	
j	Adjusted interest income/Average Earning Assets (Yield on Assets) (%)	16.76	14.73	13.90	
).	Total Fund AUM	28,581.27	27,756.74	29,964.03	
	Placements volumes	1,17,559.19	130,642.25	73,257.47	
	Direct to Customer borrowers	1,608,871	816,397	465,975	
nstr	bution Channel – Key performance indicator	220	200	275	
<u>.</u>	Cumulative number of Originator Partners onboarded	328	298	278	
0.	Number of retail lending partners Number of branches	50 316	46 205	38	
1.	ral Mix – GTV – Key performance indicator	310	205		
	MSME	81,609.16	76,077.66	70 764 00	
<u>2.</u> 3.	Mismie (" MFI ")	76,229.91	81,337.50	70,764.08	
4.	Consumer finance	1,01,174.93	85,742.80	32,058.05	
5.	Vehicle finance	19,012.61	20,760.89	34,636.25	
<u>.</u> 6.	Affordable housing	19,012.01	6,632.74	4,797.01	
7.	Agriculture	5,055.69	3,300.00	4,040.94	
	al – Key performance indicator	5,055.07	5,500.00	-,0+0.7	
<u>лири</u> .8.	Net Worth	23,143.49	19,553.90	17,390.42	
<u>9.</u>	CRAR (%)	18.26	20.77	22.7	
<u>).</u> 0.	Tier I Capital Ratio (%)	18.07	20.17	22.08	
	Quality – Key performance indicator	10.07	20.13	22.00	
1.	Gross Stage 3 – Loans and Investments (%)	0.45	0.77	0.50	
))	Provision coverage ratio - Stage 3 assets (%)	82.67	47.84	57.32	
23.	Net Stage 3 (%)	0.08	0.40	0.2	
24.	Credit cost / Average Total Assets (%)	1.18	0.47	0.5	
	ability – Key performance indicator	1.10	0.17	0101	
25.	Interest income	17,121.12	11,483.88	7,808.4	
6.	Adjusted net interest income	8,637.07	5,461.19	3,670.0	
27.	Fee and commission income and other income	1,008.77	918.45	930.5	
28.	Profit for the year attributable to Owners of the holding company	3,083.34	2,300.11	1,725.00	
.9.	Yield on assets minus Average Cost of Borrowings (Spread) (%)	7.53	5.89	5.34	
0.	Earnings per equity share – Basic (in ₹)	34.61	25.85	19.52	
1.	Earnings per equity share - Diluted(in ₹)	23.40	17.38	13.09	
	n ratio – Key performance indicator		I		
2.	Adjusted net interest income / Average Total Assets (%)	8.33	6.48	5.53	
3.	Operating expenses/ Average Total Assets (%)	4.02	3.22	2.50	
4.	Operating expenses/ Adjusted net total income (%)	43.40	42.83	37.33	
5.	Profit for the year/ Average Total Assets (%)	2.97	2.73	2.60	
6.	Profit for the year attributable to Owners of the holding company/ Average net worth (Return on average net worth) (%)	14.54	12.55	10.38	
	s – Key performance indicator				
7.	Net Asset Value per Equity Share (in ₹)	177.06	150.01	133.54	
8.	Number of employees	2,695	1,775	323	
9.	Adjusted finance cost/ Average Total Borrowings (Average Cost of Borrowings) (%)	9.23	8.84	8.5	
0.	Debt/Equity ratio	3.90	3.40	3.2	
1.	Credit Rating	AA- (Stable)	AA- (Stable)	A+ (Stable	
)igit	ul Adoption – Key performance indicator		, /I	,	
2.	Number of transactions through Nimbus	543	540	52:	
3.	Number of transactions through nPOS	2,895,363	5,740,666	192,34	
4.	Number of Nu Score assessments conducted		Not Applicable		

For further details, see "Basis of Offer Price - Key Performance Indicators" on page 169 of the RHP.

Geographies served: India (across 671 districts, 28 states and seven union territories in India, as of March 31, 2024).

Intellectual Property: As at the date of the Red Herring Prospectus, our Company has 19 registered trademarks in India, including "Northern Arc" and "AltiFi by Northern Arc". Further, our Company has also registered the trademark "Northern Arc" in Singapore. In addition, six trademarks we have applied for have been currently objected. Also, see "Risk Factors – Internal Factors - Our inability to protect or use our intellectual property rights may adversely affect our business, financial condition, cash flows and results of operations" on page 87 of the RHP.

Manufacturing plant, if any: Not applicable.

Market Share: - According to the CRISIL Report, we are one of the leading players amongst India's diversified NBFCs in terms of Assets under Management ("AUM") as of March 31, 2024, with a business model diversified across offerings, sectors, products, geographies and borrower categories. For further details, see "Industry Overview" on page 194 of the RHP.

Employee Strength: 2,965 permanent employees as of March 31, 2024. For further information, see "Our Business - Human Resources" on page 294 of the RHP.

a	BOARD OF DIRECTORS							
Sr. No.	Name	Designation	Experience & Educational Qualification	Other directorships				
1	P.S. Jayakumar	Chairman and Non-Executive Independent Director	He was appointed to the Board on October 15, 2020 and re-appointed as Chairman on October 15, 2023. He has approximately 30 years of work experience, covering both the financial sector and real estate sector. He is a chartered accountant and holds a master's degree in commerce from the University of Madras and a postgraduate diploma in business management from Xavier Labour Relations Institute, Jamshedpur. Previously, he worked at Citibank N. A. and has also served as the managing director and chief executive officer of VBHC Value Home Private Limited and Bank of Baroda.	 Adani Logistics Limited Adani Ports and Special Economic Zone Limited CG Power and Industrial Solutions Limited Emcure Pharmaceuticals Limited Future Generali India Life Insurance Company Limited HT Media Limited JM Financial Limited Progrow Farm and Rural Mission Private Limited Tata Motors Finance Limited TVS Industrial & Logistics Parks Private Limited TVS Infrastructure Investment Manager Private Limited VBHC Private Limited Zuventus Healthcare Limited Foreign Companies: Nil 				
2	Ashish Mehrotra	Managing Director and Chief Executive Officer	He has been associated with our Company since July 1, 2021 and was appointed to the Board with effect from February 14, 2022 and designated as a Managing Director and Chief Executive Officer with effect from April 1, 2022. He has a masters in business administration from the Institute of Management Studies, DAVV, Indore, Madhya Pradesh, India and has also successfully completed the senior executive leadership program offered by the Harvard Business School. Previously, he was the managing director and chief executive officer of Max Bupa Health Insurance Company Limited and has held various positions at Citibank N.A. including managing director and retail bank head, in India.	 AAPT Fintech Private Limited AAPT Holdings Private Limited AAPT Insurance Brokers Private Limited AAPT Investment Advisors Private Limited Finreach Solutions Private Limited Northern Arc Foundation Northern Arc Investment Adviser Services Private Limited 				
3	Dr. Kshama Fernandes	Non-Executive Non- Independent Director and Vice- Chairperson	She was appointed to the Board with effect from August 1, 2012 and was redesignated as a Non-Executive Director with effect from April 1, 2022. She holds a bachelor's degree in science from Goa University, and a master's degree as a well as a PhD in management studies from Goa University. She has over 25 years of experience spanning across management, risk advisory and academia. Dr. Fernandes is a financial risk manager certified by the Global Association of Risk Professionals (GARP). Prior to joining us, she was a professor at the Goa Institute of Management. She has also served as our chief risk officer and our managing director.	 Northern Arc Foundation Northern Arc Investment Adviser Services Private Limited Northern Arc Investment Managers Private Limited NSE Investments Limited Sahyadri Farms Post Harvest Care Limited Sundaram Finance Limited 				
4	Michael Jude Fernandes*	Non-Executive Nominee Director	He holds a bachelor's degree in science from the University of Calcutta and a post-graduate diploma from the Indian Institute of Management, Calcutta, West Bengal. He co-leads the LeapFrog group's investments in South and Southeast Asia, with approximately 20 years of experience in consulting and investing. He was formerly an executive director at Khazanah India Advisors Private Limited, an entity under the Khazanah Nasional group, the sovereign fund of Malaysia and served on the boards of IDFC Limited and Apollo Hospitals Enterprise Limited in India. He has been an executive director at Piramal Enterprises Limited. Previously, Mr. Fernandes was a partner with McKinsey & Co, focusing on healthcare and consumer sectors across South and Southeast Asia.	 Neogrowth Credit Private Limited Foreign Companies: PT Reliance Capital Management 				
5	Vijay Nallan Chakravarthi**	Non-Executive Nominee Director	He holds a master of business administration degree from the J. L. Kellogg School of Management, Northwestern University, a master's degree in science from the Ohio State University and bachelor of engineering degree from the University of Madras. He is currently a managing director at Affirma Capital India and formerly was an executive director, private equity at Standard Chartered Bank. He is involved with Affirma's investments in certain portfolio companies.	 Affirma Capital Investment Adviser India Private Limited Belstar Microfinance Limited Pragati Finserv Private Limited 				

			BOARD OF DIRECTORS	
Sr. No.	Name	Designation	Experience & Educational Qualification	Other directorships
6		Non-Executive Nominee- Director	He holds a bachelor's degree in commerce from the University of Kerala (Faculty of Commerce) and is a member of the Institute of Chartered Accountants of India. Previously, he was associated with CSB Bank Limited (formerly known as The Catholic Syrian Bank Limited), Motilal Oswal Financial Services Limited, St. Thomas College, Thrissur and the International Labour Office (United Nations). He was awarded the Lifetime Achievement Award by Businessonlive, Kerala Business Summit 2019, the TMA-Manappuram Group Lifetime Achievement Award 2016 by the Thrissur Management Association and the Life Time Achievement Award by JEMECE (School of Management Studies, University of Calicut, Dr. John Matthai Centre, Thrissur, Kerala) in 2014.	 Enovate Lifestyles Private Limited Gosree Finance Limited Inbot Properties Private Limited Kalyan Jewellers India Limited Leo Pharma Distributors Private Limited Trichur Heart Hospital Limited Polyclinic Private Limited Foreign Companies: Kalyan Jewellers FZE Kalyan Jewellers LLC
7	Anuradha Rao	Non-Executive Independent Director	She holds a bachelor's degree in science from Osmania University and master of science degree in physics from the University of Hyderabad. She has approximately 36 years of experience in banking and finance and has worked at the State Bank of India, where she contributed significantly towards the bank's progress and growth. She also served as the managing director and chief executive officer of SBI Funds Management Private Limited.	 Protium Finance Limited Sundaram Finance Limited Foreign Companies: Nil
8	Ashutosh Arvind Pednekar	Non-Executive Independent Director	He holds a bachelor's degree in commerce from H.R. College of Commerce and Economics, University of Bombay. He has been a practising chartered accountant for over 30 years.	 Investor Services of India Limited* DFK Consulting Services (India) Private Limited Elecon Engineering Company Limited St. Jude India Childcare Centres Star Union Dai-Ichi Life Insurance Company Limited * Company is under voluntary liquidation Foreign Companies: Nil
9	Arunkumar N.T.	Non-Executive Independent Director	He holds a bachelor's degree in science from St. Joseph's College, Bharathidasan University, Tiruchirapalli, Tamil Nadu and a post-graduate honours diploma in personnel management and industrial relations from XLRI Jamshedpur, Jharkhand. He was previously associated with ITC Limited, Pepsico India Holdings Limited, Bahwan Cyber Technologies LLC., Polaris Software Limited, OrbiTech Solutions Limited, Citibank N.A., D&B TransUnion Analytic and Decision Services Private Limited and Dun & Bradstreet Predictive Sciences and Analytics Private Limited.	 Agrosperity Tech Solutions Private Limited Angel One Limited CIEL HR Services Private Limited Dvara Solutions Private Limited Ghodawat Consumer Limited Foreign Companies:

* Michael Jude Fernandes is a nominee of LeapFrog Financial Inclusion India (II) Ltd on our Board.

**Vijay Nallan Chakravarthi is a nominee of Augusta Investments II Pte. Ltd on our Board.

*** Trikkur Seetharaman Anantharaman is a nominee of the 360 ONE Funds on our Board.

For further details in relation to our Board of Directors, see "Our Management" beginning on page 333 of the RHP.

OBJECTS OF THE OFFER

Net Proceeds

After deducting our Company's share of the Offer related expenses, from the gross proceeds received pursuant to the Fresh Issue, we estimate the proceeds to be $\mathfrak{F}[\bullet]$ million ("Net Proceeds"), as detailed below:

Particulars	Estimated Amount (₹ million)
Gross proceeds of the Fresh Issue	5,000.00
(Less) Offer related expenses in relation to the Fresh Issue ⁽¹⁾⁽²⁾	[•]
Net Proceeds	•

⁽¹⁾ To be finalized upon determination of the Offer Price and updated in the Prospectus prior to filing with the RoC.

⁽²⁾ For details of the expenses related to the Offer, see "Objects of the Offer - Offer Expenses" on page 160 of the RHP.

Proposed Schedule of Implementation and Deployment of Net Proceeds

The Net Proceeds are currently expected to be deployed in the Financial Year 2025, towards onward lending in our focused sectors, namely, MSME financing, MFI, consumer finance, vehicle finance, affordable housing finance and agricultural finance in the following manner:

Sector	Amount (₹ million)*
MSME finance	1,500.00
Microfinance	1,500.00
Consumer finance	1,500.00
Vehicle finance	250.00
Affordable housing finance	50.00
Agricultural finance	200.00
Total	5,000.00

* The amounts shall be proportionately adjusted after deducting Offer related expenses

8 NORTHERN ARC CAPITAL LIMITED

Means of Finance: Our Company proposes to utilise the Net Proceeds from the Fresh Issue to meet future capital requirements towards onward lending. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Fresh Issue and existing identifiable accruals, as prescribed under the SEBI ICDR Regulations.

For further details, see "Objects of the Offer" on page 160 of the RHP.

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilisation of issue proceeds of past public offers / rights issues, if any, of our Company in the preceding 10 years: Not Applicable.

Terms of Issuance of Convertible Security, if any: Not Applicable.

Name of Monitoring Agency: CRISIL Ratings Limited.

Shareholding Pattern as on the date of the RHP:

Category of shareholder	Pre-Offer number of shares (Number of fully paid up Equity Shares held)	% Holding of Pre-Offer (Shareholding as a % of total number of shares)
Promoters and Promoter Group	-	-
Public	140,031,044	98.40
Shares held by Employee Trusts	2,282,966	1.60
Total	142,314,010	100.00%

Number/amount of equity shares proposed to be sold by the Selling Shareholders: Up to 10,532,320 Equity Shares of face value ₹10 each. Please refer below for details:

Name of the Selling Shareholder	Туре	Number of Equity Shares being offered / amount		
LeapFrog Financial Inclusion India (II) Ltd	Investor Selling Shareholder	Up to 3,844,449 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		
Accion Africa-Asia Investment Company	Investor Selling Shareholder	Up to 1,263,965 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		
360 ONE Special Opportunities Fund (formerly known as IIFL Special Opportunities Fund)	Investor Selling Shareholder	Up to 1,408,918 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		
Eight Roads Investments Mauritius II Limited (formerly known as FIL Capital Investments (Mauritius) II Limited)	Investor Selling Shareholder	Up to 1,746,950 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		
Dvara Trust (represented by its corporate trustee, Dvara Holdings (formerly known as Dvara Holdings Private Limited and as Dvara Trusteeship Services Private Limited))	Investor Selling Shareholder	Up to 1,344,828 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		
Sumitomo Mitsui Banking Corporation	Investor Selling Shareholder	Up to 923,210 Equity Shares of face value ₹10 each aggregating up to ₹[•] million		

SUMMARY OF RESTATED CONSOLIDATED FINANCIAL INFORMATION

Particulars	As at and for the Financial Year ended March 31				
	2024	2023	2022		
	(₹ million, excep	(₹ million, except per share data and stated otherwise)			
Equity share capital ⁽¹⁾	893.85	890.31	889.08		
Net worth ⁽²⁾	23,143.49	19,553.90	17,390.42		
Total revenue from operations ⁽³⁾	18,900.84	13,049.71	9,095.39		
Restated Profit before tax	4,202.36	3,212.25	2,483.89		
Restated profit for the year ⁽⁴⁾	3,176.93	2,422.14	1,819.38		
Restated earnings per equity share of ₹10 each – Basic (in rupees) ⁽⁵⁾	34.61	25.85	19.52		
Restated earnings per equity share of ₹10 each – Diluted (in rupees) ⁽⁵⁾	23.40	17.38	13.09		
Net asset value per Equity Share ⁽⁶⁾	177.06	150.01	133.54		
Total Borrowings ⁽⁷⁾	90,477.56	70,345.66	59,829.58		
Other equity	21,423.54	17,837.49	15,675.24		
Return on net worth (%) ⁽⁸⁾	13.32	11.76	9.92		

⁽¹⁾ Equity share capital for the relevant Fiscal Year; ⁽²⁾ Net worth of the Company means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation; ⁽³⁾ Total revenue from operations for the relevant Fiscal Year; ⁽⁴⁾ Restated profit for the relevant Fiscal Year; ⁽³⁾ Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per shere of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basic and Restated earnings per equity share of ₹10 each – Basi

INTERNAL RISK FACTORS

Below mentioned risks are the top 5 risk factors as per the RHP:

- 1. We operate a diversified business model that exposes us to various risks and an inability to manage such risks may have an adverse effect on our business, results of operations, cash flows and financial condition.
- 2. If our borrowers default in their repayment obligations it may lead to increased levels of non-performing assets ("NPA"), related provisions and write-offs, our business, results of operations, cash flows and financial condition may be adversely affected.
- 3. We do not have any identifiable promoter in terms of the SEBI ICDR Regulations and the Companies Act, 2013.
- 4. Our Statutory Auditors have included modifications in their report on our audited consolidated financial statements for Fiscals 2024 and 2023 under 'Report on Other Legal and Regulatory Requirements', and certain other remarks/ comments in the annexure to report prescribed under the Companies (Auditor's Report) Order, 2020 for Fiscals 2024 and 2023.

5. A significant portion of our investments are in credit facilities and debt instruments that are unsecured, and/or subordinated to other creditors. An inability to recover such investments may result in increased levels of NPAs, which could adversely affect our business, prospects, results of operations, cash flows and financial condition.

For further details, see "Risk Factors" beginning on page 38 of the RHP.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

A. Summary table of outstanding litigation

A summary of outstanding litigation proceedings involving our Company, Subsidiaries, and Directors, as applicable, as of the date of the Red Herring Prospectus is provided below:

Name of Entity	Number of Criminal Proceedings	Number of Tax Proceedings	Number of Statutory or Regulatory Proceedings		Other civil proceedings	Aggregate amount involved (₹ million) ⁽¹⁾	
Company							
Against our Company	-	2	1	-	-	42.85	
By our Company	699	-	-	2	8	1,273.64	
Directors							
Against our Directors	-	-	-	-	-	-	
By our Directors	-	-	-	-	-	-	
Subsidiaries							
Against our Subsidiaries	-	3	-	-	-	168.57	
By our Subsidiaries	8	-	-	-	-	5.54	
() To the artent accortainable							

⁽¹⁾To the extent ascertainable

For further details of the outstanding litigation proceedings, see "Outstanding Litigation and Material Developments" on page 516 of the RHP.

B. Brief details of top five material outstanding litigation / legal proceedings initiated against the Company and amount involved:

S.	Particulars	Litigation filed	Current	Amount involved
No.		by	Status	(₹ in million)
	Our Company received a show cause notice dated June 12, 2023 ("Notice") on January 11, 2024 from the Financial Intelligence Unit - India, Ministry of Finance ("FIU-IND") alleging non-compliance with certain provisions of the Prevention of Money Laundering Act, 2002 and the rules notified thereunder with respect to the requirements to register as a "reporting entity" with FIU-IND and appointment of a designated director and a principal officer. Pursuant to a letter dated January 15, 2024 and subsequent correspondence with the FIU-IND, our Company has responded to the Notice, (i) providing the relevant details of its existing registration as a "reporting entity" and of the designated director and principal officer which had been submitted previously to the FIU-IND; and (ii) requesting for the Notice to be withdrawn. The matter is currently pending.	notice received from Financial Intelligence Unit - India, Ministry of Finance		Not quantifiable.

- C. Disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: Not applicable. The Company does not have an identifiable promoter.
- D. Brief details of outstanding criminal proceedings against the Promoters: The Company does not have an identifiable promoter.

ANY OTHER IMPORTANT INFORMATION AS PER BRLMs/COMPANY - NIL

DECLARATION BY OUR COMPANY

We hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India and the rules, regulations and guidelines issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, the Securities and Exchange Board of India Act, 1992, or the rules made or regulations or guidelines notified thereunder, as the case may be. We further certify that all statements, disclosures and undertakings in the Red Herring Prospectus are true and correct.

DECLARATION BY THE SELLING SHAREHOLDERS

Each of the Selling Shareholder hereby confirms that all statements, disclosures and undertakings made or confirmed by it in the Red Herring Prospectus about or in relation to itself, as one of the Selling Shareholders and its portion of the Offered Shares, are true and correct. Each Selling Shareholder assumes no responsibility for any other statements, disclosures and undertakings, made by, or relating to the Company or any other Selling Shareholder or any other person(s) in the Red Herring Prospectus.